

NEW YORK
MARRIOTT
MARQUIS
JANUARY 22,
2019

HSMAI ADRIAN AWARDS 2018



ADVERTISING
PUBLIC RELATIONS
DIGITAL
MARKETING

Dinner Reception & Gala



HONORING
EXCELLENCE
IN TRAVEL
MARKETING



DIGITAL MARKETING

HSMAI ADRIAN AWARDS 2018

AccorHotels

ENTRY: Members' Rates

CATEGORY: Loyalty Program-Consumer

AccorHotels

ENTRY: Seeker

CATEGORY: Integrated Market Campaign for

Consumers (B2C)

AccorHotels

ENTRY: Seeker

CATEGORY: Loyalty Program-Consumer

Amelia Island Convention & Visitors Bureau

ENTRY: Provence on Amelia

CATEGORY: Video

Aqua-Aston Hospitality

ENTRY: New Aqua-Aston booking website

increases revenue by 22%

CATEGORY: Web Site

Bay Ferries Limited

ENTRY: Bay Ferries Limited

CATEGORY: Video

AGENCY: VERB Interactive

Bermuda Tourism Authority

ENTRY: Bermuda Google DMO/Streetview

Program

CATEGORY: Digital Marketing Innovation

AGENCY: Miles Partnership

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Disney Summer

Collaboration

CATEGORY: Loyalty Program-Member AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Disney Summer

Social Media Campaign

CATEGORY: Social Media Campaign AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Disney Summer

Digital Campaign

CATEGORY: Web Ad Series

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Summer Promo-

tion

CATEGORY: Loyalty Series

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's YouTube Director Mix

Campaign

CATEGORY: Digital Marketing Innovation

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's IBM Watson Cam-

paign

CATEGORY: Digital Marketing Innovation

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's Amazon Fire 360°

Campaign

CATEGORY: Virtual Reality/Artificial Intel-

ligence

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's Waze Campaign

CATEGORY: Mapping & Location Marketing

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's Go. Get. Rewarded.

Game

CATEGORY: Game

AGENCY: Ideas Collide

Best Western Hotels & Resorts

ENTRY: Best Western's Reservation Confirma-

tion Emails

CATEGORY: Email

Best Western Hotels & Resorts

ENTRY: Best Western to Go! App

CATEGORY: Mobile Marketing

Chamberlain West Hollywood

ENTRY: Chamberlain West Hollywood

Website

CATEGORY: Web Site

AGENCY: Year

CheapCaribbean.com

ENTRY: CheapCaribbean's Vacation Envy

Package

CATEGORY: Integrated Market Campaign for

Consumers (B2C)

Curio Collection by Hilton

ENTRY: Curio Curiosity Gene

CATEGORY: Digital Marketing Innovation

AGENCY: i.d.e.a.

Curio Collection by Hilton

ENTRY: Curious Gene Campaign,

Curio Collection by Hilton

CATEGORY: Integrated Market Campaign

for Consumers (B2C)

AGENCY: IDEA, Edelman, HZDG, Prize Logic

Curio Collection by Hilton

ENTRY: Curious Gene Sweepstakes with

Curio Collection by Hilton

CATEGORY: Contest/Sweepstakes

AGENCY: PrizeLogic

Emerald Isle Realty

ENTRY: Emerald Isle Realty Website

CATEGORY: Web Site
AGENCY: USDM Digital

Faena Miami Beach

ENTRY: Faena Miami Beach

CATEGORY: Social Media Campaign

AGENCY: BCV Social



Farmhouse Inn

FNTRY: Farmhouse Inn CATEGORY: Web Site

Hawaii Tourism United States

ENTRY: Hawaii Rooted

CATEGORY: Integrated Market Campaign for

Consumers (B2C) AGENCY: MVNP

Herschend Family Entertainment

ENTRY: Dollywood Great Pumpkin Luminights

Web Ad

CATEGORY: Web Ad

Hilton

ENTRY: Hilton Brand Hotels - Pride 2018

CATEGORY: LGBT

Hilton Head Island—Bluffton **Visitor & Convention Bureau**

ENTRY: Hilton Head Island

CATEGORY: Website User Experience

AGENCY: VERB Interactive

Homewood Suites by Hilton

ENTRY: Homewood Suites/All Suites: Macy's

Day Parade

CATEGORY: Social Media Campaign

AGENCY: GSD&M

Hong Kong Tourism Board

ENTRY: Passion Passport

CATEGORY: Social Media Campaign

Houston First/Visit Houston

FNTRY: Visit Houston AR Browser - Facebook

CATEGORY: Video

Mobile Video

Houston First/Visit Houston

ENTRY: Visit Houston AR Browser - Innovation CATEGORY: Digital Marketing Innovation

Irving Convention and Visitors

ENTRY: Visit Irving Texas Website

CATEGORY: Web Site **AGENCY:** Simpleview

Kampgrounds of America, Inc.

ENTRY: How-To KOA Camping Facebook

Video Series

CATEGORY: NEW: Facebook Mobile Video

Award

AGENCY: MMGY

Lotte New York Palace

ENTRY: Lotte New York Palace Website

CATEGORY: Web Site

Luray

ENTRY: Luray Caverns Website

CATEGORY: Web Site AGENCY: WHITE64

Magnolia Hotels

ENTRY: Magnolia Hotels SEO Strategy **CATEGORY:** Search Marketing Strategy

AGENCY: Commit Agency

Margaritaville Resort Orlando

ENTRY: Margaritaville Resort Orlando: Integrated Consumer Digital Campaign

CATEGORY: Integrated Market Campaign

for Consumers (B2C) AGENCY: Concept Farm

Margaritaville Resort Orlando

ENTRY: Margaritaville Resort Orlando:

Website

CATEGORY: Web Site AGENCY: Concept Farm

Marriott Caribbean & Latin America Resorts

ENTRY: Portal to Paradise

CATEGORY: Virtual Reality/Artificial Intel-

ligence

AGENCY: Nobox

Marriott Caribbean & Latin **America Resorts**

ENTRY: Portal to Paradise

CATEGORY: Digital Marketing Innovation

AGENCY: Nobox

Marriott International

ENTRY: Marriott Hotels & HK7s - Digital

Marketing

CATEGORY: Video

Marriott International

ENTRY: Courtyard: Unstoppable

CATEGORY: Video

Marriott International

ENTRY: Marriott International: Brand Sites

Platform

CATEGORY: Web Site

Marriott International

ENTRY: M Live Project: Carpet Dad CATEGORY: NEW: Experiential

Marriott Rewards

ENTRY: UMG Concert with Imagine Dragons CATEGORY: Social Media/Social Networking

Marriott Rewards

ENTRY: Extra Points Sundays

CATEGORY: Loyalty

Marriott Rewards

ENTRY: UMG Concert with Imagine Dragons

CATEGORY: Video

Marriott Rewards

ENTRY: 6 Days, 7 Nights

CATEGORY: Social Media Campaign

Marriott Rewards

ENTRY: 6 Days, 7 Nights

CATEGORY: Loyalty Series

DIGITAL MARKETING

HSMAI ADRIAN AWARDS 2018

Marriott Rewards

ENTRY: 6 Days, 7 Nights CATEGORY: Youth

Marriott Rewards

ENTRY: Dynamic Ads for Moments

CATEGORY: NEW: Facebook Mobile Video

Award

Mekong Tourism Coordinating Office

ENTRY: Mekong Mini Movie Festival CATEGORY: Contest/Sweepstakes

Missouri Division of Tourism

ENTRY: Missouri Divison of Tourism Website CATEGORY: Web Site AGENCY: H&L Partners

Mohonk Mountain House

ENTRY: This Castle is actually A HOTEL I Buzzfeed "Bring Me"

CATEGORY: NEW: Facebook Mobile Video

Award

Mote Marine Laboratory and Aquarium

ENTRY: Sea Debris - Online Video

CATEGORY: Video

AGENCY: Paradise Advertising & Marketing

Naples, Marco Island, Everglades CVB

ENTRY: Post Hurricane Recovery Messages CATEGORY: Social Media/Social Networking AGENCY: Paradise Advertising & Marketing

Newfoundland and Labrador Tourism

ENTRY: IcebergFinder.com Campaign
CATEGORY: Integrated Market Campaign
for Consumers (B2C)
AGENCY: Target

OTO Development

ENTRY: AC Hotel Spartanburg: A New Way

to Unwine

CATEGORY: Social Media/Social Networking

OTO Development

ENTRY: Courtyard Charlotte City Center: A Redemption Story

CATEGORY: Mobile Marketing

OTO Development

ENTRY: AC Hotel Spartanburg: Launching a New Way to Hotel in Spartanburg CATEGORY: NEW: New Opening/Launch

Rhode Island Commerce Corporation

ENTRY: Visit Rhode Island Website

CATEGORY: Web Site AGENCY: Simpleview

Rosewood Brand

ENTRY: Rosewood Brand
CATEGORY: Social Media Campaign
AGENCY: BCV Social

South Carolina Department of Parks, Recreation and Tourism

ENTRY: South Carolina Culinary Campaign CATEGORY: Integrated Market Campaign for

Consumers (B2C)

AGENCY: BFG Marketing

Stonewall Resort

ENTRY: Experience Stonewall Resort CATEGORY: Social Media Campaign

Tarrytown House Estate

ENTRY: Tarrytown House Estate
CATEGORY: Web Site
AGENCY: Milestone Inc.

Terranea Resort

ENTRY: Terranealife CATEGORY: Video

Terranea Resort

ENTRY: TerraneaLife

CATEGORY: Integrated Market Campaign for

Consumers (B2C)

Terranea Resort

ENTRY: TerraneaLife

CATEGORY: NEW: Facebook Mobile Video Award

Terranea Resort

ENTRY: Travel Tuesday

CATEGORY: Social Media Campaign

The Aruba Tourism Authority

ENTRY: Authentic Aruba: Local Stories:

Mobile

CATEGORY: NEW: Facebook Mobile Video

Award

AGENCY: Concept Farm

The Aruba Tourism Authority

ENTRY: Authentic Aruba: Papiamento Lessons CATEGORY: Social Media/Social Networking

AGENCY: Concept Farm

The Aruba Tourism Authority

ENTRY: Authentic Aruba: Papiamento Lessons

CATEGORY: Web Ad Series
AGENCY: Concept Farm

The Beaches of Fort Myers & Sanibel

ENTRY: Islandology Social Shorts

CATEGORY: NEW: Facebook Mobile Video

Award

AGENCY: MMGY Global

Two Roads Hospitality

ENTRY: Joie de Vivre Hotels 2018 Website

Relaunch

CATEGORY: Web Site

Utah Office of Tourism, Film & Global Branding

ENTRY: WeChat educational videos for

Chinese visitors

CATEGORY: Social Media Campaign
AGENCY: I Know This Spot Chinese Digital

Productions



Visit Anaheim

ENTRY: Visit Anaheim Bites into Year Two of a Successful Video Series

CATEGORY: Social Media Campaign

Visit Colorado Springs

ENTRY: Crafts & Drafts Passport Campaign
CATEGORY: Integrated Market Campaign for

Consumers (B2C)

AGENCY: Orange142 | Design Rangers

Visit Philadelphia

ENTRY: Retargeting Marketing

CATEGORY: Geo-Targeted Campaign

Visit Philadelphia

ENTRY: VISIT PHILADELPHIA Official Visitor Website - visitphilly.com

CATEGORY: Web Site

Visit Savannah

ENTRY: VisitSavannah.com CATEGORY: Web Site AGENCY: Miles Partnership

Visit Seattle

ENTRY: Dear Seattle - Dave Grohl CATEGORY: Video

AGENCY: PB&

Visit Seattle

ENTRY: Emerald Race
CATEGORY: Web Ad Series

AGENCY: PB&

Visit Ventura

ENTRY: Recovery Campaign

CATEGORY: Geo-Targeted Campaign

AGENCY: Tempest

VisitGreenvilleSC

ENTRY: Greenville, SC Tourism Website CATEGORY: Web Site

White Lodging Services

ENTRY: Moxy Chicago Downtown

CATEGORY: NEW: New Opening/Launch

Wyndham Hotels & Resorts

ENTRY: Days Inn at the Oscars

CATEGORY: Social Media/Social Networking

AGENCY: Olson Engage

Congratulations!



ERICA DOYNE

Vice President of Marketing

AMResorts is so proud of you for being named a

HSMAI Top 25 Mind in Sales, Marketing and Revenue Optimization

You have always been a Top Mind to us!



Silver

HSMAI ADRIAN AWARDS 2018

DIGITAL MARKETING

AccorHotels

ENTRY: Destinations Holiday Email CATEGORY: Email

Amelia Island Convention & Visitors Bureau

ENTRY: Amelia Island, Ever So Slightly...
CATEGORY: Web Ad

AMResorts

ENTRY: Amazing May Campaign

CATEGORY: Integrated Market Campaign for
GDS and Travel Agents (B2B)

Analog at Hutton Hotel

ENTRY: Analog at Hutton Hotel
CATEGORY: Social Media Campaign

AGENCY: BCV Social

Benchmark Hotels and Resorts

ENTRY: The Grove Resort and Spa Orlando -Look to Book Remarketing Campaign

CATEGORY: Web Ad AGENCY: Screen Pilot, LLC

Benchmark Resorts & Hotels

ENTRY: Ames Boston Hotel
CATEGORY: Web Site
AGENCY: Interactive Sites

Benchmark Resorts & Hotels

ENTRY: Chaminade Resort CATEGORY: Web Site AGENCY: Interactive Sites

BENCHMARK, A Global Hopsitality Company

ENTRY: Mosaic Lifestyle Travel Marketing

CATEGORY: Integrated Market Campaign for Consumers (B2C)

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Disney Summer Collaboration

CATEGORY: Loyalty

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Disney Summer Collaboration

CATEGORY: Youth

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Really Rewarding Best Western Rewards

CATEGORY: NEW: Facebook Mobile Video Award

AGENCY: 11 Dollar Bill & Ideas Collide

Best Western Hotels & Resorts

ENTRY: Really Rewarding Best Western Rewards

CATEGORY: Social Media Campaign
AGENCY: 11 Dollar Bill & Ideas Collide

Best Western Hotels & Resorts

ENTRY: Hey Nadine's Greek Island Adventures Sponsored by Best Western

CATEGORY: Video
AGENCY: Ideas Collide

Best Western Hotels & Resorts

ENTRY: Today's Best Western: Hey Nadine Enjoys the Premier Life

CATEGORY: Video

AGENCY: Ideas Collide & Hemsworth

Best Western Hotels & Resorts

ENTRY: Today's Best Western: Social Media Takeover

CATEGORY: Social Media Campaign AGENCY: Ideas Collide & Hemsworth

Best Western Hotels & Resorts

ENTRY: Today's Best Western: Integrated Campaign

CATEGORY: Integrated Market Campaign for Consumers (B2C)

AGENCY: Ideas Collide & Hemsworth

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Summer

Promotion

CATEGORY: Web Ad Series

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Summer Promo-

tion

CATEGORY: Social Media Campaign AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's IBM Watson

Campaign

CATEGORY: Virtual Reality/Artificial

Intelligence

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western Golf Escape with

Tania Tare & Tisha Abrea

CATEGORY: Video AGENCY: Ideas Collide

Best Western Hotels & Resorts

ENTRY: Kelsey Nixon's Perfect Carry-On Travel Snacks for Kids by Best Western

CATEGORY: Video
AGENCY: Ideas Collide

Best Western Hotels & Resorts

ENTRY: Today's BW: Inside the Design Studio with Nick Verreos & Amy Hulbert

CATEGORY: Video

AGENCY: Ideas Collide & Hemsworth

Best Western Hotels & Resorts

ENTRY: Best Western's Amazon Fire 360° Campaign

CATEGORY: Digital Marketing Innovation
AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's TripAdvisor 360° Tours Campaign

CATEGORY: NEW: Experiential AGENCY: Ideas Collide & Initiative



DIGITAL MARKETING

Best Western Hotels & Resorts

ENTRY: Best Western's Go. Get. Rewarded.

Game

CATEGORY: Loyalty Program-Member

AGENCY: Ideas Collide

Best Western Hotels & Resorts

ENTRY: Best Western's 2017 Fall Promotion

CATEGORY: Loyalty Series

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's 2017 Winter

Promotion

CATEGORY: Loyalty Series

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Spring

Promotion

CATEGORY: Loyalty Series

AGENCY: Ideas Collide & Initiative

BHG

ENTRY: Premium Guest CATEGORY: Loyalty Series

AGENCY: Pmweb

BHG

ENTRY: SOFT INN MACEIÓ an opening case

CATEGORY: NEW: New Opening/Launch

AGENCY: Pmweb

CheapCaribbean.com

ENTRY: Beach Cures
CATEGORY: Video

AGENCY: MMGY Global

Choice Hotels

ENTRY: Treat our Vets | Military Appreciation

Promotion

CATEGORY: Web Ad AGENCY: MMGY

Coast Hotels

ENTRY: There's No Place Like Coast

CATEGORY: Web Site

AGENCY: GCommerce

Courtyard, Fairfield, Four Points & SpringHill Suites

ENTRY: Golden Rule Real Stories

CATEGORY: Multimedia (Video, Flash,

Animation) Series

AGENCY: mcgarrybowen

Curio Collection by Hilton

ENTRY: Curio Curiosity Gene CATEGORY: Web Ad Series

AGENCY: i.d.e.a.

Curio Collection by Hilton

ENTRY: Curio Curiosity Gene

CATEGORY: Social Media/Social Networking

AGENCY: i.d.e.a.

David Lawrence Convention Center

ENTRY: Website Design & Development

CATEGORY: Web Site AGENCY: Tempest

Destination British Columbia

ENTRY: Destination British Columbia

CATEGORY: Web Site
AGENCY: VERB Interactive

Dollywood's DreamMore Resort and Spa

ENTRY: Paid Search Marketing Generates Millions for Dollywood's DreamMore Resort

CATEGORY: Search Marketing Strategy

AGENCY: GCommerce

Experience Kissimmee

ENTRY: Experience Kissimmee

CATEGORY: Social Media/Social Networking

AGENCY: VERB Interactive

Fannin County Chamber of Commerce

ENTRY: Blue Ridge Mountains Website Design

& Development

CATEGORY: Web Site AGENCY: Tempest

. .

Fontainebleau

ENTRY: Fontainebleau – Abandoned Cart

Campaign

CATEGORY: Integrated Market Campaign for

Consumers (B2C)

AGENCY: Cendyn

Four Seasons Hotel Milano, Four Seasons Hotel Firenze, Four Seasons Grand-Hotel du Cap Ferrat

ENTRY: En Route to La Dolce Vita

CATEGORY: Integrated Market Campaign for

Consumers (B2C)

AGENCY: Acronym

Global Hotel Alliance

ENTRY: DISCOVERY 10 in 10 GIVEAWAY

CATEGORY: Loyalty Program-Member

Globus family of brands

ENTRY: GFOB University

CATEGORY: Digital Marketing Innovation

AGENCY: TravPRO Mobile

Graduate Hotels

ENTRY: Graduate Hotels - Facebook Canvas

Advertising Campaign

CATEGORY: Social Media Campaign

AGENCY: Screen Pilot, LLC

Grand Velas Riviera Maya

ENTRY: Grand Velas Riviera Maya - Progres-

sive Web App

CATEGORY: App User Experience

AGENCY: Milestone Inc.

Greater Raleigh Convention and Visitors Bureau

ENTRY: Visit Raleigh Website
CATEGORY: Web Site
AGENCY: Simpleview

Silver

HSMAI ADRIAN AWARDS 2018

DIGITAL MARKETING

Gurney's Resorts

ENTRY: #GoneToGurneys
CATEGORY: Social Media Campaign
AGENCY: J Public Relations

Hampton by Hilton

ENTRY: Hampton by Hilton: Waffle Social Videos

CATEGORY: Social Media Campaign

AGENCY: GSD&M

Highgate Hotels

ENTRY: It's A Date! Seamless Behavioural Hospitality Retargeting.

CATEGORY: Search Marketing Strategy

AGENCY: Travel Tripper

Hilton Head Island

ENTRY: Hilton Head Island — 2017 Open For Business (Post Hurricane Irma)

CATEGORY: Mobile Marketing

AGENCY: Net Conversion

Hilton Head Island — Bluffton Visitor & Convention Bureau

ENTRY: Hilton Head Island
CATEGORY: Social Media/Social Networking
AGENCY: VERB Interactive

Hong Kong Tourism Board

ENTRY: Skyscraper

CATEGORY: Contest/Sweepstakes

Hong Kong Tourism Board

ENTRY: Fast Acting Social

CATEGORY: Social Media/Social Networking

Houston First/Visit Houston

ENTRY: Visit Houston AR Browser - UX CATEGORY: App User Experience

Houston First/Visit Houston

ENTRY: Visit Houston AR Browser - UX CATEGORY: NEW: Experiential

Hudson River Valley Greenway | Hudson River Valley National | Heritage Area

ENTRY: Hudson Valley Greenway App

CATEGORY: Video

AGENCY: BBG&G Advertising

Hutton Hotel

ENTRY: Hutton Hotel

CATEGORY: Social Media Campaign

AGENCY: BCV Social

Innovation Norway

ENTRY: Before You Go Small...Go Big in Norway

CATEGORY: Integrated Market Campaign

for Consumers (B2C)

Jackson Hole Central Reservations

ENTRY: Website User Experience
CATEGORY: Website User Experience
AGENCY: Tempest

JW Marriott

ENTRY: JW Instagram Catalogue

CATEGORY: Digital Marketing Innovation

AGENCY: Nobox

JW Marriott Guancaste

ENTRY: Growth of JW Marriott Guanacaste's Social Media Channels

CATEGORY: Social Media/Social Networking

AGENCY: Screen Pilot, LLC

Kampgrounds of America, Inc.

ENTRY: Abandonment Website Personalization

CATEGORY: Website User Experience

AGENCY: MMGY

Kentucky Department of Tourism

ENTRY: Kentucky Culinary Campaign
CATEGORY: Integrated Market Campaign for

Consumers (B2C)

AGENCY: Miles Partnership

MADE Hotel

ENTRY: MADE Hotel Website

CATEGORY: Web Site

Marriott International

ENTRY: Marriott Hotels & HK7s — Social

Media + Networking

CATEGORY: Social Media/Social Networking

Marriott International

ENTRY: Marriott Hotels & HK7s — Facebook

Mobile Video

CATEGORY: NEW: Facebook Mobile Video

Award

Marriott International

ENTRY: Marriott Hotels & HK7s — Integrated

Campaign

CATEGORY: Integrated Market Campaign for

Consumers (B2C)

Marriott International

ENTRY: Marriott Hotels & HK7s — Digital

Marketing

CATEGORY: Social Media Campaign

Marriott International

ENTRY: StoryBooked

CATEGORY: Multimedia (Video, Flash,

Animation) Series

Marriott International

ENTRY: Sheraton Halo Hotel Paid Social

Campaign

CATEGORY: NEW: Facebook Mobile Video

Award

Marriott International

ENTRY: Marriott Mobile Check-In Incentive

Campaign

CATEGORY: Mobile Campaign

Marriott International

ENTRY: Marriott Hotels & HK7s- Mobile

Marketing

CATEGORY: Mobile Marketing



DIGITAL MARKETING

Marriott International Asia Pacific Social Media Team

ENTRY: #GoalsForGoals Campaign CATEGORY: Social Media Campaign

Marriott Intl.

ENTRY: M Live Project: Carpet Dad

CATEGORY: Social Media/Social Networking

Minor Hotels

ENTRY: Anantara Hotels, Resorts & Spas

- Venturing into new markets: Sri Lanka
strategy

CATEGORY: Integrated Market Campaign for

Consumers (B2C)

AGENCY: eMarketingEye

Missouri Division of Tourism

ENTRY: Missouri Division of Tourism Website
User Experience

CATEGORY: Website User Experience

AGENCY: H&L Partners

Missouri Division of Tourism

ENTRY: Spring Social Campaign Missouri

Divison of Tourism

CATEGORY: Social Media Campaign

AGENCY: H&L Partners

Nassau Paradise Island Promotion Board

ENTRY: Nassau Paradise Island

CATEGORY: Blog

AGENCY: VERB Interactive

Newfoundland and Labrador

ENTRY: IcebergFinder.com CATEGORY: Web Site AGENCY: Target

Plaza Hotels e Resorts

ENTRY: Pet Friendly CATEGORY: Email AGENCY: Pmweb

Revere Hotel Boston Common

ENTRY: Revere Hotel Boston Common

CATEGORY: Web Site
AGENCY: Milestone Inc.

sbe Miami

ENTRY: sbe Miami - Geo Optimized Search Targeting

CATEGORY: Search Marketing Strategy

AGENCY: Net Conversion

St. Regis Hotels & Resorts

ENTRY: 2017 St. Regis Snow Polo Championships — Social Media Campaign

CATEGORY: Social Media Campaign

AGENCY: Pandemic Labs

Staypineapple

ENTRY: Where's Dash — Staypineapple

Social Media Contest

CATEGORY: Social Media/Social Networking

The Aruba Tourism Authority

ENTRY: Authentic Aruba: Local Stories:

Campaign

CATEGORY: Integrated Market Campaign

for Consumers (B2C)

AGENCY: Concept Farm

The Aruba Tourism Authority

ENTRY: Aruba : Most Valuable "Playa" Sweeps

CATEGORY: Contest/Sweepstakes

AGENCY: Concept Farm

The Beaches of Fort Myers & Sanibel

ENTRY: Addressable Audience Campaign,

Spring 2018

CATEGORY: Integrated Market Campaign

for Consumers (B2C)

AGENCY: MMGY Global

The Beaches of Fort Myers & Sanibel

ENTRY: Niche Wedding Campaign CATEGORY: Social Media Campaign

AGENCY: MMGY Global

The Brown Hotel

ENTRY: The Brown Hotel Website

CATEGORY: Web Site

The Jamaica Tourist Board

ENTRY: Find Your Vibe

CATEGORY: Website User Experience
AGENCY: Expedia Group Media Solutions

The Resort at Pedregal

ENTRY: 5,792% ROI for The Resort at Pedregal's Summer Campaign

CATEGORY: Integrated Market Campaign for

Consumers (B2C)

AGENCY: HEBS Digital

The Ritz-Carlton Hotel Company, LLC

ENTRY: A weekend with Jean-Michel

Cousteau at The Ritz-Carlton, Grand Cayman

CATEGORY: NEW: Experiential AGENCY: Pandemic Labs

Travel Tripper

ENTRY: The Travel Tripper Hotel E-Commerce

Platform

CATEGORY: Digital Marketing Innovation

AGENCY: Travel Tripper

Visit Loudoun — Loudoun Convention & Visitors Association

ENTRY: Loudoun Girlfriend Getaway

Campaign

CATEGORY: Geo-Targeted Campaign

AGENCY: TwoSix Digital

Visit Oakland

ENTRY: Visit Oakland Website

CATEGORY: Web Site AGENCY: Simpleview

Visit Philadelphia

ENTRY: From Viewer To Doer: "Flavors of

Philly"Inspiring Travel

CATEGORY: NEW: Facebook Mobile Video

Award

Silver

HSMAI ADRIAN AWARDS 2018

DIGITAL MARKETING

VISIT PHILADELPHIA

ENTRY: We Got You: Inspiring Black Travelers

To Visit Philly

CATEGORY: Multi-Cultural

Visit Reno Tahoe

ENTRY: Visit Reno Tahoe CATEGORY: Web Site AGENCY: Noble Studios

Visit Seattle

ENTRY: Dear Seattle

CATEGORY: Integrated Market Campaign

for Consumers (B2C)
AGENCY: PB&

Visit Sebring

ENTRY: VisitSebring.com
CATEGORY: Web Site
AGENCY: evok advertising

Visit St. Pete/Clearwater

ENTRY: Visit St. Pete/Clearwater's Beaches of

Orlando Campaign

CATEGORY: Geo-Targeted Campaign

AGENCY: Miles Partnership

VisitGreenvilleSC

ENTRY: VisitGreenvilleSC Digital Series — Matador Sponsored Content CATEGORY: Web Ad Series

VisitPITTSBURGH

ENTRY: Website Design & Development

CATEGORY: Web Site AGENCY: Tempest

VisitScotland

ENTRY: VisitScotland Legends Digital Campaign - VisitScotland Business Events

CATEGORY: Digital Marketing Innovation

AGENCY: Development Counsellors International

Westaate Resorts

ENTRY: Flip.to, the advocacy platform, for

Experience Cocoa Beach

CATEGORY: Social Media Campaign

AGENCY: Flip.to

White Lodging

ENTRY: Brand Anthem 2.0 CATEGORY: Video

Wyndham Hotels & Resorts

ENTRY: Super 8 Stories from the Road:

Human Hug Project

CATEGORY: Integrated Market Campaign for

Consumers (B2C) AGENCY: Questus

Wyndham Hotels & Resorts

ENTRY: GO+Local

CATEGORY: Social Media Campaign

AGENCY: Questus

Wyndham Hotels & Resorts

ENTRY: Microtel "The Hotel that Just Makes Sense" Virtual Reality (VR) Campaign CATEGORY: Virtual Reality/Artificial

Intelligence

AGENCY: MullenLowe Mediahub and

Questus

Wyndham Rewards

ENTRY: Wyndham Rewards Website

Transformation

CATEGORY: Web Site

Wyndham Rewards

ENTRY: Member Rate Campaign
CATEGORY: Integrated Market Campaign
for Consumers (B2C)

CHDM Program

The CHDM certification is focused toward those who want to maximize online revenue through lead generation, customer engagement and loyalty, online brand awareness and product exposure, as well as those who desire to become more proficient in the myriad key digital areas as the



importance of this field is rapidly growing in the hospitality industry. The program is designed for hospitality sales and marketing and revenue management professionals who are interested in expanding their current role; executives seeking to understand digital marketing; and digital marketers looking to understand the hospitality industry. Get more information and download an application at www.hsmaicertifications.org.



AC Hotels Global Brand Marketina Team

ENTRY: AC Hotels Unpacked CATEGORY: Integrated Market Campaign for Consumers (B2C)

AGENCY: FF Creative Community

AccorHotels

ENTRY: Destinations Holiday Email CATEGORY: Video

AccorHotels

ENTRY: Fairmont Moments CATEGORY: Integrated Market Campaign for Consumers (B2C)

Arlington Convention and Visitors Service

ENTRY: Stay Arlington Website Design & Development CATEGORY: Web Site **AGENCY: Tempest**

Azamara Club Cruises®

ENTRY: Azamara Club Cruises® **CATEGORY:** Social Media Campaign **AGENCY: VERB Interactive**

Azamara Club Cruises®

ENTRY: Azamara Club Cruises® CATEGORY: Web Site **AGENCY: VERB Interactive**

Azamara Club Cruises®

ENTRY: Azamara Club Cruises CATEGORY: Blog

AGENCY: VERB Interactive

Benchmark Hotels and Resorts

ENTRY: Marenas Beach Resort — Geo-Targeted Custom Landing Page CATEGORY: Geo-Targeted Campaign AGENCY: Screen Pilot, LLC

Benchmark Resorts & Hotels

ENTRY: Benchmark Wanderlust Website Platform

CATEGORY: Web Site **AGENCY**: Interactive Sites

Benchmark Resorts & Hot

ENTRY: Texas A&M Website CATEGORY: Web Site AGENCY: Interactive Sites

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Disney Summer Collaboration

CATEGORY: Integrated Market Campaign for Consumers (B2C)

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Travel Your Passion with Best Western CATEGORY: Social Media Campaign AGENCY: Ideas Collide

Best Western Hotels & Resorts

ENTRY: Parents Deserve Rewards with Cool Mom Picks and Best Western Rewards

CATEGORY: Video AGENCY: Ideas Collide

Best Western Hotels & Resorts

ENTRY: Don't Pack the Whole House with Story of this Life and Best Western

CATEGORY: Video AGENCY: Ideas Collide

Best Western Hotels & Resorts

ENTRY: Today's BW: Inside the Design Studio with Nick Verreos & Amy Hulbert CATEGORY: NEW: Facebook Mobile Video Award

AGENCY: Ideas Collide & Hemsworth

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Spring Promotion

CATEGORY: Web Ad Series AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resort

ENTRY: Best Western's 2018 Spring Promotion

CATEGORY: Social Media Campaign AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resor

ENTRY: Best Western's YouTube Director Mix Campaign /

CATEGORY: Multimedia (Video, Flash, Animation) Series

AGENCY: Ideas Collide & Initiative

ENTRY: Best Western's TripAdvisor 360° Tours Campaign

CATEGORY: Virtual Reality/Artificial Intelligence

AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's Waze Campaign CATEGORY: Mobile Marketina AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western Rewards Redemption Experience

CATEGORY: Loyalty

Best Western Hotels & Resorts

ENTRY: Best Western's Destination Landing

CATEGORY: Website User Experience

Best Western Hotels & Resorts

ENTRY: Best Western's "Low Rate Guaranteed" Promotion

CATEGORY: Social Media Campaign AGENCY: Ideas Collide & Initiative

Best Western Hotels & Resorts

ENTRY: Best Western's 2017 Winter Promotion

CATEGORY: Web Ad Series AGENCY: Ideas Collide & Initiative

Browze DIGITAL MARKETIN

HSMAI ADRIAN AWARDS 2018

Cinnamon Hotels and Resorts

ENTRY: Increasing Brand.com Revenue for Cinnamon Resorts

CATEGORY: Search Marketing Strategy

AGENCY: eMarketingEye

Destination British Columbia

ENTRY: Destination British Columbia
CATEGORY: Website User Experience
AGENCY: VERB Interactive

Destination DC

ENTRY: Website Personalization
CATEGORY: Website User Experience
AGENCY: MMGY Global

Experience Kissimmee

ENTRY: Experience Kissimmee & Doctor Mike

CATEGORY: Video

AGENCY: VERB Interactive

Fontainebleau

ENTRY: Fontainebleau

CATEGORY: Geo-Targeted Campaign

AGENCY: BCV Social

Gansevoort Turks + Caicos

ENTRY: Gansevoort Turks + Caicos Website

CATEGORY: Web Site
AGENCY: Strausberg Group

Hawaii Tourism Authority

ENTRY: Aloha! Gohawaii.com CATEGORY: Web Site AGENCY: Miles Partnership

Hilton Head Island—Bluffton Visitor & Convention Bureau

ENTRY: Hilton Head Island
CATEGORY: Social Media Campaign
AGENCY: VERB Interactive

Hotel EPIK

ENTRY: Hotel EPIK Website CATEGORY: Web Site

Hotel Metropole Brussels

ENTRY: Hotel Metropole Brussels

CATEGORY: Web Site

AGENCY: Sabre Hospitality Solutions

Hotel Nikko San Francisco

ENTRY: Hotel Nikko San Francisco

CATEGORY: Web Site AGENCY: Milestone Inc.

Langkawi Development Authority (LADA)

ENTRY: Differences Aside CATEGORY: Multi-Cultural

AGENCY: ISC Innovators Sdn Bhd

Lido House

ENTRY: Lido House

CATEGORY: NEW: New Opening/Launch

AGENCY: BCV Social

Loews Hotels & Co

ENTRY: Loews Hotels & Co's Website

Redesign

CATEGORY: Web Site AGENCY: HEBS Digital

Los Angeles Tourism & Convention Board

ENTRY: L.A. Insider

CATEGORY: Digital Marketing Innovation

AGENCY: TravPRO Mobile

Maine Office of Tourism

ENTRY: VisitMaine.com Website Redesign

CATEGORY: Web Site AGENCY: BVK

Mandarin Oriental Hotel Group

ENTRY: Mandarin Oriental Website Redesign

CATEGORY: Web Site

AGENCY: Sabre Hospitality Solutions

MARINA BAY SANDS

ENTRY: Hotel Always-On Search Performance

Strategy

CATEGORY: Search Marketing Strategy

Marriott International

ENTRY: Marriott Running Rugby Mini Game

CATEGORY: Game

Marriott International

ENTRY: Marriott Hotels & HK7s — Mobile

Marketing

CATEGORY: Mobile Campaign

Marriott Irvine Spectrum

ENTRY: Marriott Irvine Spectrum

CATEGORY: Geo-Targeted Campaign

AGENCY: BCV Social

Minor Hotels

ENTRY: Oaks Hotels & Resorts: Reaching

New Heights

CATEGORY: Search Marketing Strategy

AGENCY: eMarketingEye

Nanjing Municipal Tourism Commission

ENTRY: Nanjing Tourism Content Creator

Program

CATEGORY: Social Media Campaign

AGENCY: PHG Consulting

Napa Valley Wine Train

ENTRY: Napa Valley Wine Train

CATEGORY: Blog

AGENCY: VERB Interactive

Nassau Paradise Island Promotion Board

ENTRY: Nassau Paradise Island Bahamas —

2018 Demand Growth

CATEGORY: Integrated Market Campaign

for Consumers (B2C)

AGENCY: Net Conversion

OTO Development

ENTRY: AC Hotel Spartanburg: Plan a Party.

Pick a Present.

CAIEGORY: Ema



DIGITAL MARKETING

Santa Rosa County Tourist Development Office

ENTRY: Sarcasm Brand Video

CATEGORY: Video

AGENCY: Paradise Advertising & Marketing

Shore Cliff Hotel

ENTRY: 7,014% ROI from a Website Redesign for a California Hotel

CATEGORY: Web Site AGENCY: HEBS Digital

South Dakota Department of Tourism

ENTRY: State of Great

CATEGORY: Social Media Campaign

AGENCY: MMGY Global

South Seas Island Resort

ENTRY: South Seas Island Resort

CATEGORY: Search Marketing Strategy

AGENCY: TravelClick, Inc.

Terranea Resort

ENTRY: TerraneaLife

CATEGORY: Multimedia (Video, Flash,

Animation) Series

Terranea Resort

ENTRY: Terranea Resort / Visit California

Quick Bites

CATEGORY: NEW: Facebook Mobile Video

Award

The Aruba Tourism Authority

ENTRY: Authentic Aruba: Local Stories CATEGORY: Social Media Campaign

AGENCY: Concept Farm

The Beaches of Fort Myers & Sanibel

ENTRY: FortMyers-Sanibel.com Website

Personalization

CATEGORY: Website User Experience

AGENCY: MMGY Global

The Beaches of Fort Myers & Sanibel

ENTRY: Song and Chance 4 Social Media

Contest

CATEGORY: Contest/Sweepstakes

AGENCY: MMGY Global

The Bradenton Area Convention & Visitors Bureau

ENTRY: Craft Your Own Vacation — Digital

Campaign

CATEGORY: Integrated Market Campaign

for Consumers (B2C)

AGENCY: Aqua Marketing & Communica-

tions, Inc.

The Bradenton Area Convention & Visitors Bureau

ENTRY: Craft Your Own Vacation —

Tell Others And Win

CATEGORY: Contest/Sweepstakes

AGENCY: Aqua Marketing & Communica-

tions, Inc.

The Islands of Tahiti

ENTRY: The Islands of Tahiti

CATEGORY: Web Site

AGENCY: Noble Studios

The Ritz-Carlton Hotel Company, LLC

ENTRY: Concours d'Elegance at The

Ritz-Carlton, Amelia Island — Instagram

Carousel

CATEGORY: Social Media/Social Networking

AGENCY: Pandemic Labs

Travel Wisconsin

ENTRY: "Find Yourself in a State of Fun" Travel Wisconsin Snackable Video Campaign

CATEGORY: NEW: Facebook Mobile Video

Award

AGENCY: Laughlin Constable

Two Roads Hospitality

ENTRY: #DestinationXPacificNorthwestRoad-

Trip Video Series

CATEGORY: Multimedia (Video, Flash,

Animation) Series

Two Roads Hospitality

ENTRY: Joie de Vivre Hotels' "30 Days of

Joie" Campaign

CATEGORY: NEW: Experiential

Visit Anaheim

ENTRY: Visit Anaheim and Tourism Vancouver Share the Love in Cross-Promotion Video

Partnership

CATEGORY: Global

Visit Colorado Springs

ENTRY: Destination Driver Campaign
CATEGORY: Search Marketing Strategy

AGENCY: Tempest

Visit Myrtle Beach

ENTRY: Flip.to Destination Cooperative for

Visit Myrtle Beach

CATEGORY: Digital Marketing Innovation

AGENCY: Flip.to

Visit Napa Valley

ENTRY: CabCab

CATEGORY: Integrated Market Campaign for

Consumers (B2C)

AGENCY: MeringCarson

VISIT PHILADELPHIA

ENTRY: Behind the Eats: Philadelphia

CATEGORY: Multimedia (Video, Flash,

Animation) Series

Visit Salt Lake

ENTRY: Visit Salt Lake Website

CATEGORY: Web Site

AGENCY: Simpleview

Visit South Walton

ENTRY: Endless Summer in South Walton,

Florida

CATEGORY: Integrated Market Campaign

for Consumers (B2C)

AGENCY: Zehnder Communications



AccorHotels

FNTRY: Seeker

CATEGORY: LOYALTY PROGRAM — Consumer Marketing

Amelia Island Convention & Visitors Bureau

ENTRY: Amelia Island, Ever So Slightly... **CATEGORY: PRINT MEDIA - Consumer**

Baha Mar

ENTRY: Baha Mar Launch Campaign CATEGORY: COMPLETE CAMPAIGN (to include Positioning) -Consumer/Group Sales/ Travel Trade

AGENCY: Mod Op

Baha Mar

ENTRY: Baha Mar Launch Campaign — Television

CATEGORY: TELEVISION — Consumer

AGENCY: Mod Op

Bahamas Ministry of Tourism

ENTRY: Bahamas Ministry of Tourism: A 16 Island Marketing Strategy CATEGORY: Advertising Innovation

Bermuda Tourism Authority

ENTRY: Bermuda's Calling You **CATEGORY:** NEW: Experiential

Best Western Hotels & Resorts

ENTRY: Best Western's 2018 Disney Summer Collaboration

CATEGORY: Youth

AGENCY: Ideas Collide & Initiative

Cayman Island Department of Tourism

ENTRY: Cayman Islands Tourism Website CATEGORY: REPOSITIONING-Consumer/

Group Sales/Travel Trade **AGENCY**: Bright Red

Courtyard by Marriott

ENTRY: Courtyard: Passion Moves Us Forward Campaign CATEGORY: COMPLETE CAMPAIGN

(to include Positioning) -Consumer/Group Sales/Travel Trade AGENCY: mcgarrybowen

Courtyard by Marriott

ENTRY: Courtyard TV — Proud CATEGORY: TELEVISION — Consumer AGENCY: mcgarrybowen

Courtyard, Fairfield, Four Points & SpringHill Suites

ENTRY: Golden Rule Complete Campaign CATEGORY: COMPLETE CAMPAIGN (to include Positioning) — Consumer/Group Sales/Travel Trade AGENCY: mcgarrybowen

Courtyard, Fairfield, Four Points & SpringHill Suites

ENTRY: Golden Rule TV Series CATEGORY: TELEVISION — Consumer AGENCY: mcgarrybowen

Courtvard, Fairfield, Four Points & SpringHill Suites

ENTRY: Golden Rule TV— Anthem CATEGORY: TELEVISION — Consumer AGENCY: mcgarrybowen

Explore St. Louis

ENTRY: Sterling K Brown Advertising Series CATEGORY: TELEVISION- — Consumer

Herschend Family Entertainment

ENTRY: Dollywood Great Pumpkin Luminights Out of Home

CATEGORY: SIGNAGE - Outdoor/Transit

Herschend Family Entertainment

ENTRY: Dollywood Great Pumpkin Luminights /Harvest Festival

CATEGORY: NEW: New Opening/Launch

Hilton Garden Inn

ENTRY: Hilton Garden Inn: Simply on Another Level Video

CATEGORY: TELEVISION — Consumer

AGENCY: GSD&M

HMSHost

ENTRY: Channel Your Inner Chef CATEGORY: NEW: Experiential

InterContinental Hotel Groups

ENTRY: IHG® B2B — An Exceptional Buying

Experience

CATEGORY: PRINT MEDIA — Travel Trade

Jet Linx Aviation

ENTRY: SOAR Magazine

CATEGORY: DIRECT MAIL — Consumer

Kentucky Department of Tourism

ENTRY: Kentucky Culinary Campaign CATEGORY: COMPLETE CAMPAIGN (to include Positioning) -Consumer/Group Sales/Travel Trade

AGENCY: Miles Partnership

Kentucky Department of Tourism

ENTRY: Kentucky Culinary Campaign CATEGORY: TELEVISION — Consumer AGENCY: Miles Partnership

Louisiana Office of Tourism

ENTRY: Louisiana Tourism Rebrandina and Brand Activation

CATEGORY: NEW: New Opening/Launch

AGENCY: Miles Partnership

Maine Office of Tourism

ENTRY: "This is me." TV Series

CATEGORY: TELEVISION — Consumer

AGENCY: BVK

Margaritaville Resort Orlando

ENTRY: Margaritaville Resort Orlando: Print

CATEGORY: MAGAZINE OR NEWSPAPER

— Travel Trade

AGENCY: Concept Farm

ADVERTISING

HSMAI ADRIAN AWARDS 2018

Marriott International

ENTRY: Marriott Hotels HK7s feat. Sebastian Chabal

CATEGORY: SPECIAL ADVERTISTING

SECTION

Marriott International

ENTRY: Marriott Hotels and HK7s Innovation

in Advertising

CATEGORY: Advertising Innovation

Micato Safaris

ENTRY: 2018-2019 Micato Safaris Brochure CATEGORY: BROCHURE — Consumer

Micato Safaris

ENTRY: 2018-2019 Micato Safaris Brochure CATEGORY: BROCHURE — Travel Trade

Mohegan Gaming and Entertainment

ENTRY: Mohegan Sun Dining TV

CATEGORY: TELEVISION — Consumer

AGENCY: Taxi, Primal

Mote Marine Laboratory and Aquarium

ENTRY: Sea Debris — Print Ads

CATEGORY: PRINT MEDIA — Consumer

AGENCY: Paradise Advertising & Marketing

Nassau Paradise Island Promotion Board

ENTRY: Nassau Paradise Island Promotion Board WTM Tradeshow Experience CATEGORY: TRADESHOW MARKETING

AGENCY: GoConvergence

Newfoundland and Labrador Tourism

ENTRY: Symphony of Sound Campaign
CATEGORY: COMPLETE CAMPAIGN
(to include Positioning) -Consumer/Group
Sales/Travel Trade

AGENCY: Target

Newfoundland and Labrador Tourism

ENTRY: Conductor

CATEGORY: TELEVISION — Consumer

AGENCY: Target

Pigeon Forge Department of Tourism

ENTRY: Pigeon Forge (Tennessee), "Home

Alone" Television

CATEGORY: TELEVISION — Consumer

AGENCY: bohan

South Dakota Department of Tourism

ENTRY: Open Early, Open Late CATEGORY: NEW: Geo-Targeted

AGENCY: MMGY Global

Terranea Resort

ENTRY: TerraneaLife Magazine CATEGORY: Advertising Innovation

The Aruba Tourism Authority

ENTRY: Authentic Aruba : Local Stories:

Campaign

CATEGORY: COMPLETE CAMPAIGN
(to include Positioning) -Consumer/Group
Sales/Travel Trade

AGENCY: Concept Farm

The Beaches of Fort Myers & Sanibel

ENTRY: The Sounds of Islandology Radio

Campaign, Spring 2018
CATEGORY: RADIO-Consumer
AGENCY: MMGY Global

The Beaches of Fort Myers & Sanibel

ENTRY: iHeart Media National Seashell Day

Campaign

CATEGORY: RADIO — Consumer AGENCY: MMGY Global

The Bradenton Area Convention & Visitors Bureau

ENTRY: Beaches and Brews — Bradenton

Area Brewery Video

CATEGORY: DVD/CD/VIDEO Consumer/

Group Sales/Travel Trade

AGENCY: Aqua Marketing &

Communications, Inc.

THE MODERN HONOLULU, a Diamond Resort

ENTRY: THE MODERN HONOLULU /
LATHER Suite Dreams Promotion
CATEGORY: CONTEST/SWEEPSTAKESConsumer/GroupSales/TravelTrade
AGENCY: Miles Partnership

VenueND

ENTRY: VenueND Meetings Brochure
CATEGORY: BROCHURE - Group Sales/

Meetings AGENCY: z2

Visit KC

ENTRY: Chicago Speakeasy
CATEGORY: NEW: Experiential
AGENCY: MMGY Global

Visit Seattle

ENTRY: Seattle First Takes: International

CATEGORY: Global AGENCY: PB&

Visit South Walton

ENTRY: South Walton Brand Print Campaign CATEGORY: PRINT MEDIA - Consumer AGENCY: Zehnder Communications

Wyndham Hotels & Resorts

ENTRY: Reconnected, A Wyndham Grand

Family Experience

CATEGORY: NEW: Experiential

Wyndham Hotels & Resorts

ENTRY: Hawthorn Suites by Wyndham

"Homemade @ Hawthorn"

CATEGORY: NEW: Experiential

AGENCY: Navigant



50 BOWERY NYC A JOIE DE VIVRE HOTEL

ENTRY: JDV NYC PRIDE CAMPAIGN Park South & 50 Bowery

CATEGORY: LGBT

AGENCY: MakeReady

AccorHotels

ENTRY: Members' Rates

CATEGORY: LOYALTY PROGRAM —

Consumer Marketing

Accortlatels

ENTRY: Members' Rates

CATEGORY: LOYALTY PROGRAM — Member

Marketing

AccorHotels

ENTRY: Seeker

CATEGORY: COMPLETE CAMPAIGN
(to include Positioning) — Consumer/Group

Sales/Travel Trade

Amelia Island Convention & Visitors Bureau

ENTRY: Elvis in Germany

CATEGORY: TRADESHOW MARKETING

Baha Mar

ENTRY: Baha Mar Launch Campaign

CATEGORY: NEW: New Opening/Launch

AGENCY: Mod Op

Courtyard, Fairfield, Four Points & SpringHill Suites

ENTRY: Golden Rule Print Series

CATEGORY: PRINT MEDIA — Consumer

AGENCY: mcgarrybowen

Courtyard, Fairfield, Four Points & SpringHill Suites

ENTRY: Golden Rule NYE Times Square

Takeover

CATEGORY: SIGNAGE - Outdoor/Transit

AGENCY: mcgarrybowen

Courtyard, Fairfield, Four Points & SpringHill Suites

ENTRY: Golden Rule Print — Courtyard/ Firepit Execution

CATEGORY: MAGAZINE OR NEWSPAPER

— Consumer

AGENCY: mcgarrybowen

Explore Asheville Convention & Visitors Bureau

ENTRY: Steep Canyon Rangers Co-Branding

Partnership

CATEGORY: Signage — Outdoor/Transient

Hendricks Hotel

ENTRY: Hendricks Hotel Branding

CATEGORY: NEW: New Opening/Launch

AGENCY: Tambourine

Herschend Family Entertainment

ENTRY: Dollywood Great Pumpkin Luminights

TV

CATEGORY: TELEVISION - Consumer

InterContinental Hotel Groups

ENTRY: IHG® B2B — An Exceptional Buying

Experience

CATEGORY: REPOSITIONING — Consumer/

Group Sales/Travel Trade

Kentucky Department of Tourism

ENTRY: Kentucky Culinary Campaign
CATEGORY: PRINT MEDIA — Consumer

AGENCY: Miles Partnership

Maine Office of Tourism

ENTRY: "This is me." Declarative Print

Campaign

CATEGORY: PRINT MEDIA — Consumer

AGENCY: BVK

Margaritaville Resort Orlando

ENTRY: Margaritaville Resort Orlando:

Cottage Sales Brochure

CATEGORY: BROCHURE — Group Sales/

Meetings

AGENCY: Concept Farm

Michigan Economic Development Corporation

ENTRY: A Postcard from Michigan

CATEGORY: TELEVISION — Consumer

AGENCY: McCann Detroit

Mohegan Sun

ENTRY: Captivating Manhattan Commuters

CATEGORY: SIGNAGE — Outdoor/Transit

AGENCY: Media Storm, Taxi

Naples, Marco Island, Everglades CVB

ENTRY: Love, Paradise — Outdoor Boards
CATEGORY: Signage — Outdoor/Transient
AGENCY: Paradise Advertising & Marketing

Naples, Marco Island, Everglades

ENTRY: "Dear Meeting Planner" Meetings

Video

CATEGORY: DVD/CD/VIDEO Consumer/

Group Sales/Travel Trade

AGENCY: Paradise Advertising & Marketing

Nassau Paradise Island Promotion Board

ENTRY: Nassau Paradise Island — 2018 Spot Market TV Targeted Campaigns

CATEGORY: NEW: Geo-Targeted

AGENCY: Net Conversion

Nassau Paradise Island Promotion Board

ENTRY: Nassau Paradise Island Promotion

Board Destination Guide

CATEGORY: BROCHURE — Consumer

AGENCY: GoConvergence

Nassau Paradise Island Promotion Board

ENTRY: Nassau Paradise Island Promotion

Board "Follow Me" TV Spot

CATEGORY: TELEVISION — Consumer

AGENCY: GoConvergence

Silver Advertising

HSMAI ADRIAN AWARDS 2018

Newfoundland and Labrador Tourism

ENTRY: Air Canada Content Channel — Find Yourself

CATEGORY: ON PROPERTY/IN FLIGHT —
Consumer, Group Sales or Travel Trade

AGENCY: Target

Playa Hotels & Resorts

ENTRY: Sensory Experience with Panama
Jack Resorts

CATEGORY: MAGAZINE OR NEWSPAPER -Consumer

AGENCY: NJF, an MMGY Global Company

Santa Rosa County Tourist Development Office

ENTRY: Navarre Beach Visitor Guide

CATEGORY: BROCHURE — Consumer

AGENCY: Paradise Advertising & Marketing

South Dakota Department of Tourism

ENTRY: My Great Place South Dakota Popup Mailer

CATEGORY: DIRECT MAIL — Consumer AGENCY: Lawrence & Schiller

. .

ENTRY: Authentic Aruba: Local Stories: TV

campaign

CATEGORY: TELEVISION — Consumer

The Aruba Tourism Authority

AGENCY: Concept Farm

The Aruba Tourism Authority

ENTRY: Aruba: Most Valuable "Playa" Sweeps

CATEGORY: CONTEST/SWEEPSTAKES-Consumer/GroupSales/TravelTrade

AGENCY: Concept Farm

The Bradenton Area Convention & Visitors Bureau

ENTRY: Craft Your Own Vacation — Print Campaign

CATEGORY: PRINT MEDIA — Consumer AGENCY: Agua Marketing &

Communications, Inc.

The Emerald Coast Convention & Visitors Bureau

ENTRY: The Emerald Coast — "Count On" Television :30

CATEGORY: TELEVISION — Consumer AGENCY: Aqua Marketing & Communications, Inc.

The San Diego Tourism Authority

ENTRY: Better by the Beach

CATEGORY: REPOSITIONING-Consumer/

Group Sales/Travel Trade

AGENCY: Expedia Group Media Solutions

Visit Carmel-by-the-Sea

ENTRY: Carmel-by-the-Sea "Pure Inspiration"

:60 TV Commercial

CATEGORY: TELEVISION — Consumer AGENCY: Burghardt+Dore Advertising

Visit Savannah

ENTRY: This isn't ordinary. This is Savannah.

(Print Campaign)

CATEGORY: PRINT MEDIA — Consumer AGENCY: Paradise Advertising & Marketing

Visit Savannah

ENTRY: This isn't ordinary. This is Savannah.

(Full Campaign)

CATEGORY: COMPLETE CAMPAIGN (to include Positioning) — Consumer/Group

Sales/Travel Trade

AGENCY: Paradise Advertising & Marketing

Visit Seattle

ENTRY: VISITSEATTLE.TV

CATEGORY: Advertising Innovation

AGENCY: PB&

VisitGreenvilleSC

ENTRY: "yeah, that": The 2018 Official Visitor's Guide to Greenville, SC CATEGORY: BROCHURE — Consumer

VisitGreenvilleSC

ENTRY: Bassmaster Classic "Happy G" Door

Hangers

CATEGORY: ON PROPERTY/IN FLIGHT — Consumer, Group Sales or Travel Trade

White Lodging

ENTRY: Company of Firsts

CATEGORY: DVD/CD/VIDEO Consumer/

Group Sales/Travel Trade

Wyndham Hotels & Resorts

ENTRY: Ramada by Wyndham "Say Hello to

Red" Campaign
CATEGORY: Global
AGENCY: Little



Alaska Airlines

ENTRY: Alaska Airlines Ugly Sweater Activation

CATEGORY: NEW: Experiential AGENCY: Sparkloft Media

AMResorts

ENTRY: Make A Secret TV Integrations
CATEGORY: TELEVISION-Consumer

Best Western Hotels & Resorts

ENTRY: Experiences by Best Western Rewards
CATEGORY: NEW: New Opening/Launch
AGENCY: Ideas Collide

Hampton by Hilton

ENTRY: Hampton by Hilton: Entrepreneur Ad CATEGORY: MAGAZINE OR NEWSPAPER — Travel Trade

AGENCY: GSD&M

Hyatt Hotels Corporation

ENTRY: Hyatt B2B Group Campaign — Moment Makers CATEGORY: GROUP SALES

Mote Marine Laboratory and Aquarium

ENTRY: Teeth Beneath Campaign
CATEGORY: COMPLETE CAMPAIGN
(to include Positioning) — Consumer/Group
Sales/Travel Trade

AGENCY: Paradise Advertising & Marketing

The Phoenician

ENTRY: The Phoenician Fall/Winter Direct Mail 2017

CATEGORY: DIRECT MAIL — Consumer AGENCY: Commit Agency

VisitGreenvilleSC

ENTRY: Bassmaster Classic VIP Amenities

CATEGORY: ON PROPERTY/IN FLIGHT —

Consumer, Group Sales or Travel Trade



Vice President of Marketing

amresor's



CONGRATULATIONS, ERICA DOYNE

Named one of

HSMAI's 2018 TOP 25

EXTRAORDINARY MINDS IN SALES,

MARKETING, AND REVENUE OPTIMIZATION

We are very proud and excited to celebrate with our long-time client and partner for being recognized by the industry as one of the best and brightest minds.





21c Museum Hotels

ENTRY: 21c Museum Hotels: Conde Nast

Traveler Online

CATEGORY: FEATURE PLACEMENT ONLINE — Consumer Media AGENCY: Baltz & Company

Abercrombie & Kent

ENTRY: Abercrombie & Kent Cruises Ahead. Chartering New Territory with Cultural **Itineraries**

CATEGORY: RE-LAUNCH OF EXISTING

PRODUCT

AGENCY: Laura Davidson Public Relations

Amelia Island Convention & **Visitors Bureau**

ENTRY: Pétanque Amelia Island Open **CATEGORY: SPECIAL EVENT**

Aqua-Aston Hospitality

ENTRY: Agua-Aston Hospitality's "Reef Safe" Campaign Turns the Tide Against Coral Bleaching in Hawaii

CATEGORY: Public Relations Innovation

Audley Travel

ENTRY: Audley Travel Featured in Robb Report Muse's Inaugural Issue

CATEGORY: FEATURE PLACEMENT PRINT -Consumer Magazine or Newspaper

AGENCY: TURNER

Barbados Tourism Marketing Inc.

ENTRY: Endless Summer — Travel and Leisure - Barbados Tourism Marketing Inc. CATEGORY: FEATURE PLACEMENT PRINT — Consumer Magazine or Newspaper **AGENCY**: Development Counsellors International

Bermuda Tourism Authority

ENTRY: Bermuda Tourism Authority Dominates Ocean Home lune 2017 issue

CATEGORY: FEATURE PLACEMENT PRINT — Consumer Magazine or Newspaper

AGENCY: TURNER

Best Western® Hotels & Resorts

ENTRY: EXCLUSIVE: Best Western Launches New Soft Brand, Targets Upper-Midscale Segment

CATEGORY: FEATURE PLACEMENT ONLINE

– Trade Media

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: LodgingMagazine.com: Best Western Can't Stop, Won't Stop

CATEGORY: FEATURE PLACEMENT ONLINE

— Trade Media

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: MSNBC VIDEO: Best Western CEO David Kong Shares Tips for Success CATEGORY: FEATURE PLACEMENT ONLINE

- Consumer Media

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: Leisure Travel Summit in Toronto. Canada

CATEGORY: SPECIAL EVENT

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: Experiences by Best Western Rewards

Media Launch

CATEGORY: SPECIAL EVENT

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: Best Western Premier Scores with Robust Breakfast Buffet: Hotel F&B Magazine CATEGORY: FEATURE PLACEMENT ONLINE

— Trade Media

AGENCY: Hemsworth Communications

Beverly Wilshire, A Four Seasons Hotel

ENTRY: Urban Glamping at the Beverly Wilshire, A Four Seasons Hotel CATEGORY: NEW — Experiential

AGENCY: C&R

Brand USA

ENTRY: Travel Transcends Politics CATEGORY: PUBLIC AFFAIRS/PSA's

Casa Marina, A Waldorf Astoria Resort

ENTRY: Iconic Key West hotel holds 1st wedding since Hurricane Irma

CATEGORY: FEATURE PLACEMENT ONLINE

- Consumer Media AGENCY: QUINN

Chatham Bars Inn

ENTRY: Chatham Bars Inn Lands on the Cover of The Boston Globe Travel Section CATEGORY: FEATURE PLACEMENT PRINT Consumer Magazine or Newspaper AGENCY: MFA, a Finn Partners Company

CheapCaribbean.com

ENTRY: CheapCaribbean's Beach of the Month Club

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

ConranPR

ENTRY: Charlie Chaplin, At Home in

Switzerland

CATEGORY: FEATURE PLACEMENT PRINT — Consumer Magazine or Newspaper

AGENCY: ConranPR

Durban Tourism

ENTRY: A Creative Dive into Durban,

South Africa

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media **AGENCY: PHG Consulting**

Finnair

ENTRY: TAKING U.S. BLOGGERS

#UPINTHEFINNAIR

CATEGORY: Influencer Marketing

AGENCY: Zapwater Communications, Inc.

Fort Worth Now

ENTRY: Fort Worth Invested Big in SXSW to Show the World It's Not a Dallas Suburb CATEGORY: FEATURE PLACEMENT ONLINE

— Trade Media AGENCY: QUINN

Greater Fort Lauderdale Convention & Visitors Bureau

ENTRY: GFL Pride Place CATEGORY: LGBT **AGENCY:** Finn Partners

Greater Miami Convention and Visitors Bureau

ENTRY: How Miami and the Beaches Saved the OutGames

CATEGORY: FEATURE PLACEMENT ONLINE — Consumer Media

AGENCY: Current Marketing

Greater Palm Springs Convention & Visitors Bureau

ENTRY: WashingtonPost, "Indian Wells tennis tournament draws fans and top players" CATEGORY: FEATURE PLACEMENT ONLINE

AGENCY: Development Counsellors International

Hakkasan New York

— Consumer Media

ENTRY: Hakkasan New York — Macartunes CATEGORY: NEW OPENING/LAUNCH **AGENCY**: Nike Communications

Heritage Hotels & Resorts

ENTRY: Ancient Culture Meets Modern Luxury: A New Place (and Reason) to Stay in Albuquerque

CATEGORY: NEW OPENING/LAUNCH AGENCY: Tucker & Associates, LLC

Herschend Family Entertainment

ENTRY: Dollywood / Dolly Parton Imagination Library 100 Millionth Book CATEGORY: COMMUNITY SERVICE/

SOCIAL RESPONSIBILITY

ENTRY: Embassy Suites by Hilton Enlists Steve Harvey to Spotlight Job Training Program for Youth with Disabilities

CATEGORY: FEATURE PLACEMENT

TELEVISION

AGENCY: rbb Communications

Hilton Hotels & Resorts

ENTRY: Hilton Passport Project

CATEGORY: MARKETING PROGRAM

Consumer

AGENCY: Edelman

IHG

ENTRY: Staybridge Suites Hotel F&B Cover

CATEGORY: FEATURE PLACEMENT PRINT—

Trade Publication

IHG.

ENTRY: Holiday Inn Summer of Smiles CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: Weber Shandwick

IHG

ENTRY: Holiday Inn Influencer Program **CATEGORY:** Influencer Marketing **AGENCY:** Weber Shandwick

IHG® (InterContinental Hotels Group)

ENTRY: Holiday Inn Express® Friday the 13th

"Readiest" Escape Plan

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: Weber Shandwick

IHG® (InterContinental Hotels Group)

ENTRY: Holiday Inn Express® Operation Plentiful Pancakes

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: Weber Shandwick

ENTRY: ILG Relief Fund

CATEGORY: EMPLOYEE PROGRAM AGENCY: Interval International

Intrepid Travel

ENTRY: Breaking Boundaries Through Food CATEGORY: FEATURE PLACEMENT ONLINE

Consumer Media

AGENCY: NJF, an MMGY Global Company

Irving Convention & Visitors Bureau

ENTRY: Irving Texas Knows How to Rock CATEGORY: FEATURE PLACEMENT ONLINE

— Trade Media

ENTRY: Jewel of the Jersey Shore Gets a Luxe New Shine with Asbury Ocean Club CATEGORY: FEATURE PLACEMENT PRINT -Consumer Magazine or Newspaper AGENCY: NJF, an MMGY Global Company

LUMA Hotel Times Sauare

ENTRY: Alina at LUMA Hotel Times Square CATEGORY: FEATURE PLACEMENT **TELEVISION**

AGENCY: The Brandman Agency

Macao Government Tourism Office

ENTRY: The Experience Macao Food Truck CATEGORY: NEW — Experiential **AGENCY:** Myriad Marketing

Major Food Group

ENTRY: Major Food Group on CBS This Morning

CATEGORY: FEATURE PLACEMENT

TELEVISION

AGENCY: NJF, an MMGY Global Company

Marriott Hotels

ENTRY: Marriott Hotels Splash of Brilliance CATEGORY: Public Relations Innovation



Marriott International

ENTRY: Courtyard Superbowl Sleepover

Contest

CATEGORY: SPECIAL EVENT AGENCY: Catalyst Public Relations

Marriott International

ENTRY: Equally Welcome: Marriott Celebrates LGBTQ Pride

CATEGORY: LGBT AGENCY: JeffreyGroup

Marriott International

ENTRY: Marriott International Presents: W Hotels' Experience at Coachella **CATEGORY:** NEW— Experiential

Marriott International

ENTRY: Marriott International Presents: W Hotels' Experience at Coachella CATEGORY: PARTNERSHIP WITH MAJOR

BRAND (national or local)

Marriott International

ENTRY: The Wall Street Journal, What's Your Workout, Executive Profile

CATEGORY: FEATURE PLACEMENT PRINT — Consumer Magazine or Newspaper

Marriott Intl.

ENTRY: M Live Project: Carpet Dad **CATEGORY:** Influencer Marketing

Mexico City Tourism Board

ENTRY: Wall Street Journal Juarez Neighborhood Feature

CATEGORY: FEATURE PLACEMENT PRINT — Consumer Magazine or Newspaper

AGENCY: Weber Shandwick

Mexico City Tourism Board

ENTRY: Tasting Table Mexico City Culinary

Guide

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: Weber Shandwick

Michigan Economic Development Corporation

ENTRY: Fall and Seek

CATEGORY: Influencer Marketina **AGENCY:** Weber Shandwick

Moxy Hotels

ENTRY: Moxy Hotels x Upright Citizens

Brigade (UCB) Collaboration

CATEGORY: PARTNERSHIP WITH MAJOR

BRAND (national or local) AGENCY: Ballantines PR

Moxy Times Square

ENTRY: Moxy Times Square HOTELS

Magazine

CATEGORY: FEATURE PLACEMENT PRINT -

Trade Publication

AGENCY: The Brandman Agency

Murphy Arts District

ENTRY: Creating a New Destination: El Dorado, Ark., the Comeback Kid of the South

CATEGORY: NEW OPENING/LAUNCH AGENCY: NJF, an MMGY Global Company

National Geographic Encounter: Ocean Odyssey

ENTRY: National Geographic Encounter:

Ocean Odyssey

CATEGORY: NEW OPENING/LAUNCH

AGENCY: Nicholas & Lence Communications

Nebraska Tourism Commission

ENTRY: National Geographic's "Year of the Bird" - Nebraska Crane Migration

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media AGENCY: TURNER

NTO Serbia

ENTRY: Redefining Belgrade

CATEGORY: FEATURE PLACEMENT PRINT -Consumer Magazine or Newspaper AGENCY: Zapwater Communications, Inc.

NY Hotel Pennsylvania

ENTRY: NY Hotel Pennsylvania Creates Paw-sitive Experience for Westminster Dogs

CATEGORY: SPECIAL EVENT

AGENCY: LMA Communications Inc.

Playa Hotels & Resorts

ENTRY: Panama Jack in a Box Influencer

Campaign //

CATEGORY: Influencer Marketing

AGENCY: NJF, an MMGY Global Company

PROMPERÚ

ENTRY: Peruvian Cuisine: Guinea Pig, Alpaca

and Kiwicha

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media **AGENCY:** Percepture

Red Roof

ENTRY: Feature Placement Online — Trade

Media - Hotel Management

CATEGORY: FEATURE PLACEMENT ONLINE

— Trade Media

AGENCY: Hill+Knowlton Strategies

REI Adventures

ENTRY: Level the Playing Field Around the World: REI Adventures and the Re-Launch of their Global Women's Adventure Program

CATEGORY: RE-LAUNCH OF EXISTING

PRODUCT AGENCY: TURNER

Royal Caribbean Cruises Ltd.

ENTRY: Sea Beyond: The New, Next and

Never Before in Cruising CATEGORY: SPECIAL EVENT **AGENCY:** Weber Shandwick

Royal Caribbean Cruises Ltd.

ENTRY: Sea Beyond: The New, Next and

Never Before in Cruising

CATEGORY: NEW — Experiential AGENCY: Weber Shandwick

PUBLIC RELATIONS

HSMAI ADRIAN AWARDS 2018

Royal Caribbean International

ENTRY: A Perfect Night to Introduce a Perfect Day

CATEGORY: SPECIAL EVENT AGENCY: Weber Shandwick

Shore Hotel

ENTRY: Shore Hotel Signs Up Consumers for Sustainability in 'Sign for the Shore'

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: Klick Communications

South African Tourism

ENTRY: South African Tourism and Citi Bike Partnership

CATEGORY: PARTNERSHIP WITH MAJOR BRAND (national or local)

South Dakota Department of Tourism

ENTRY: South Dakota's First-Ever Women's-Only Motorcycle Rally

CATEGORY: FEATURE PLACEMENT PRINT —
Consumer Magazine or Newspaper

AGENCY: MMGY Global

Sullivan Catskills Visitors Association

ENTRY: Sullivan Catskills Comeback

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: The Door

Terranea Resort

ENTRY: Terranea — KTLA-5 "Money Smart"

Segment

CATEGORY: FEATURE PLACEMENT

TELEVISION

The Bahamas Ministry of Tourism and Aviation

ENTRY: Under the Influence of The Bahamas
CATEGORY: Influencer Marketing
AGENCY: Weber Shandwick

The Colonial Williamsburg Foundation

ENTRY: Portraying an 18th Century Black

Men — A Really Tough Gig

CATEGORY: FEATURE PLACEMENT PRINT —
Consumer Magazine or Newspaper

AGENCY: Percepture

The Colonial Williamsburg Foundation

ENTRY: Bringing July Fourth to Life /

Democracy is Messy

CATEGORY: FEATURE PLACEMENT

TELEVISION

AGENCY: Percepture

The Godfrey Hotel Chicago

ENTRY: The Godfrey's Winter Wonderland CATEGORY: SPECIAL EVENT

AGENCY: Wagstaff Worldwide

The Langham, Boston

ENTRY: The Reserve Gin — A Signature Spirit

for a Historic Hotel

CATEGORY: NEW OPENING/LAUNCH

The Ministry of Culture and Tourism of Turkey

ENTRY: Turkey: Soft Diplomacy > Hard Challenges

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: Finn Partners

The Plaza, A Fairmont Managed Hotel

ENTRY: Home Alone 2: 25 Anniversary CATEGORY: MARKETING PROGRAM —

Consumer

Tourism Australia

ENTRY: Australia Food and Wine CATEGORY: Influencer Marketing

Travel Portland

ENTRY: Travel Portland Celebrates Everything "You Can, In Portland" with New Campaign CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: Laura Davidson Public Relations

Two Roads Hospitality

ENTRY: Two Roads Hospitality - Hospitality
Design Feature (March/April 2018)
CATEGORY: FEATURE PLACEMENT PRINT —

Trade Publication

Two Roads Hospitality

ENTRY: Two Roads Hospitality: Hotel News

CATEGORY: FEATURE PLACEMENT ONLINE

— Trade Media

AGENCY: Baltz & Company

Ventana Big Sur

ENTRY: Ventana Big Sur: Resort Re-Opening

Campaign

CATEGORY: NEW OPENING/LAUNCH
AGENCY: Murphy O'Brien Public Relations

Visit Anaheim

ENTRY: NBC's TODAY Show Puts National Spotlight on Local Anaheim Hero
CATEGORY: FEATURE PLACEMENT

TELEVISION

Visit Baltimore

ENTRY: Visit Baltimore's Inclusion in New York Times'"52 Places to Go in 2018"

times 32 Places to Go in 2016

CATEGORY: FEATURE PLACEMENT ONLINE

Consumer MediaAGENCY: Finn Partners

Visit Myrtle Beach

ENTRY: Visit Myrtle Beach and Southern

Living: Meet Us in Myrtle

CATEGORY: FEATURE PLACEMENT PRINT —
Consumer Magazine or Newspaper

AGENCY: Fahlgren Mortine



Visit Seattle

ENTRY: Seattle Story Award CATEGORY: SPECIAL EVENT

AGENCY: PB&

Visit Ventura

ENTRY: Rolling Out the Welcome Mat CATEGORY: SPECIAL EVENT

VisitGreenvilleSC

ENTRY: Yeah, That Yum
CATEGORY: SPECIAL EVENT

VisitLEX

ENTRY: Destination Reaches National Notoriety with 1.7 Billion Impressions; Increases Tourist Spending and Room Revenue

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: QUINN

Westin Hotels & Resorts

ENTRY: Westin launches Project Rise: ThreadForward, turning hotel bed linens into pajamas for children in need

CATEGORY: Public Relations Innovation AGENCY: MFA, a Finn Partners Company

Westin Hotels & Resorts

ENTRY: Fast Company Design Innovation Column Features Westin's Project Rise: ThreadForward Initiative

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: MFA, a Finn Partners Company

Westin Hotels & Resorts

ENTRY: Westin Hotels & Resorts Celebrates

Global Running Day

CATEGORY: SPECIAL EVENT

AGENCY: MFA, a Finn Partners Company

Westin Hotels & Resorts

ENTRY: Westin Hotels & Resorts partners with goop to offer exclusive G. Sport Sessions

CATEGORY: PARTNERSHIP WITH MAJOR

BRAND (national or local)

AGENCY: MFA, a Finn Partners Company

Westin Hotels & Resorts

ENTRY: Westin's Innovative Linen Upcycling Program Featured in Hotel Business

CATEGORY: FEATURE PLACEMENT ONLINE

— Trade Media

AGENCY: MFA, a Finn Partners Company

Westin Hotels & Resorts

ENTRY: Westin Launches CSR Program to Upcycle Hotel Bed Linens, Transforming Them into Children's Pajamas

CATEGORY: COMMUNITY SERVICE/SOCIAL

RESPONSIBILITY

AGENCY: MFA, a Finn Partners Company

White Lodging

ENTRY: Chicago Tribune Debuts Moxy Chicago Downtown to Fun-Hunters Everywhere

Lverywriere

CATEGORY: FEATURE PLACEMENT PRINT — Consumer Magazine or Newspaper

AGENCY: TURNER

Wisconsin Department of Tourism

ENTRY: Influencers Have Real Fun with Travel

Wisconsin

CATEGORY: Influencer Marketing AGENCY: Laughlin Constable

Wyndham Grand

ENTRY: Wyndham Grand Reconnected CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: The Door

Wyndham Grand Rio Mar Puerto Rico Golf & Beach Resort

ENTRY: Puerto Rico's comeback

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: Laura Davidson PR

Wyndham Hotels & Resorts

ENTRY: Wyndham Grand's Reconnected

Family Experience

CATEGORY: Public Relations Innovation

Wyndham Hotels & Resorts

ENTRY: Wyndham Grand Reconnected

Family Experience - GMA

CATEGORY: FEATURE PLACEMENT

TELEVISION

Your Italy

ENTRY: Italy's Best Foodie Vacation With

Discover Your Italy

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: D&D PR

Zoëtry Wellness & Spa Resorts

ENTRY: Scandal Helps New Zoëtry Resort

Flip the Script

CATEGORY: NEW OPENING/LAUNCH

AGENCY: rbb Communications



PUBLIC RELATIONS

AccorHotels

ENTRY: Seeker

CATEGORY: MARKETING PROGRAM —

Consumer

AccorHotels

ENTRY: Seeker

CATEGORY: LOYALTY PROGRAM —

CONSUMER

Amelia Island Convention & Visitors Bureau

ENTRY: Dickens Event in London

CATEGORY: MARKETING PROGRAM —

Trade

Aparium Hotel Group

ENTRY: Aparium Hotel Group Helps Write

Detroit's Next Chapter

CATEGORY: NEW OPENING/LAUNCH

AGENCY: The Door

Atlantis, Paradise Island

ENTRY: From Stagnant to Showstopping: Putting The Cool Back in The Cove

CATEGORY: RE-LAUNCH OF EXISTING PRODUCT

AGENCY: LDPR

Azores Getaways

ENTRY: The Door to Europe's Best Kept Secret is off the Coast of Portugal—And Azores

Getaways Has the Key

CATEGORY: RE-LAUNCH OF EXISTING

PRODUCT

AGENCY: Laura Davidson Public Relations

Barbados Tourism Marketing Inc.

ENTRY: Barbados — Nexos — Barbados

Tourism Marketing Inc.

CATEGORY: FEATURE PLACEMENT PRINT — Consumer Magazine or Newspaper

AGENCY: Development Counsellors

International

Barbados Tourism Marketing Inc.

ENTRY: Food & Rum Campaign — Barbados

Tourism Marketing Inc.

CATEGORY: SPECIAL EVENT

AGENCY: Development Counsellors

International

Best Western Hotels & Resorts

ENTRY: Travel Your Passion with Best Western

CATEGORY: Influencer Marketing

AGENCY: Ideas Collide

Best Western Hotels & Resorts

ENTRY: Best Western for a Better World Contributes \$1M to Charitable Initiatives

CATEGORY: COMMUNITY SERVICE/SOCIAL

RESPONSIBILITY

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: Best Western Leisure Travel Summit

Highlights Industry's Top Trends

CATEGORY: FEATURE PLACEMENT ONLINE

- Trade Media

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: USAToday.com: Best Western Creates New Hotel Brand

New Holei Brana

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: Vibrant Reveal, Vib Springfield, MO

CATEGORY: SPECIAL EVENT

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: Leisure Travel Summit in New York

CATEGORY: SPECIAL EVENT

AGENCY: Hemsworth Communications

Conrad Maldives Rangali Island

ENTRY: Launch of THE MURAKA at Conrad

Maldives Rangali Island

CATEGORY: NEW OPENING/LAUNCH

AGENCY: The Brandman Agency

Conrad New York

ENTRY: Conrad New York Propose Like A

Prince

CATEGORY: MARKETING PROGRAM -

Consumer

AGENCY: Magrino

Contiki

ENTRY: STAMP THIS: CONTIKI PAYS FOR

PASSPORTS

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: The Decker/Royal Agency

Destination Quebec

ENTRY: Québec Original

CATEGORY: MARKETING PROGRAM -

Consumer

AGENCY: DQMPR

Diamond Public Relations

ENTRY: Hotels Celebrate International

Women's Day

CATEGORY: FEATURE PLACEMENT PRINT —

Consumer Magazine or Newspaper

AGENCY: Diamond Public Relations

Discover the Palm Beaches

ENTRY: 5 Reasons To Visit The Palm Beaches This Summer — Forbes — Discover The Palm Beaches

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: Development Counsellors

International

DNSW

ENTRY: An International Sensation: Vivid Sydney Shines During 10th Anniversary Year CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: LDPR

Silver Public Relatio

HSMAI ADRIAN AWARDS 2018

El Salvador Tourism

ENTRY: Should El Salvador be on your travel bucket list?

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: PHG Consulting

Experience Kissimmee

ENTRY: Experience Kissimmee & Doctor Mike CATEGORY: Influencer Marketing AGENCY: VERB Interactive

Experience Kissimmee

ENTRY: Experience Kissimmee & U.S. Travel Association

CATEGORY: PARTNERSHIP WITH MAJOR

BRAND (national or local)

AGENCY: VERB Interactive

Fairmont Kea Lani

ENTRY: 2018 Influencer Wellness Campaign CATEGORY: Influencer Marketing

Greater Palm Springs Convention & Visitors Bureau

ENTRY: Economic Impact Report — Tourism Rally 2017

CATEGORY: PUBLIC AFFAIRS/PSA's AGENCY: Development Counsellors International

Greater Palm Springs Convention & Visitors Bureau

ENTRY: BBC.com, "The World's Ultimate Milkshake"

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: Development Counsellors International

Greater Palm Springs Convention & Visitors Bureau

ENTRY: SF Chronicle, "Suite Spot: Swingin' at the Riviera Palm Springs"

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: Development Counsellors

International

Guadalajara Tourism

ENTRY: Guadalajara's Contemporary Artisan Experience

CATEGORY: FEATURE PLACEMENT ONLINE

Consumer Media
 AGENCY: PHG Consulting

Hilton

ENTRY: Hilton Declares Affordable Suites for All

CATEGORY: Influencer Marketing AGENCY: rbb Communications

Holiday Inn

ENTRY: Holiday Inn Chocolate Milk Happy Hour Experiential Campaign CATEGORY: NEW — Experiential AGENCY: Weber Shandwick

Hong Kong Tourism Board

ENTRY: Sea Gals

CATEGORY: SPECIAL EVENT

Hong Kong Tourism Board

ENTRY: Regional Media Fam

CATEGORY: MARKETING PROGRAM —
Consumer

Hotel Figueroa

ENTRY: Hotel Figueroa: 2018 Revamp CATEGORY: NEW OPENING/LAUNCH AGENCY: Murphy O'Brien Public Relations

IHG

ENTRY: Staybridge Suites: Dining In with Carla Hall Program

CATEGORY: MARKETING PROGRAM — Consumer

IHG

ENTRY: IHG Rewards Club Launches Grubhub and OpenTable

CATEGORY: PARTNERSHIP WITH MAJOR BRAND (national or local)

Irving Convention & Visitors Bureau

ENTRY: Day Trips: Ruth Paine House Museum Irvina

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

iStar

ENTRY: Beloved Local Music Venue and Bowling Alley Rocks Again

CATEGORY: NEW OPENING/LAUNCH AGENCY: NJF, an MMGY Global Company

LondonHouse Chicago

ENTRY: Keeping Families Close with Ronald

McDonald House on NBC

CATEGORY: FEATURE PLACEMENT

TELEVISION

AGENCY: Wagstaff Worldwide

Los Cabos Tourism Board

ENTRY: 13-Page Hemispheres Magazine

Cover Story

CATEGORY: FEATURE PLACEMENT PRINT — Consumer Magazine or Newspaper AGENCY: NJF, an MMGY Global Company

Mahogany Bay Resort & Beach Club

ENTRY: Beth Clifford Brings Opportunity

To Belize

CATEGORY: FEATURE PLACEMENT PRINT —
Trade Publication

AGENCY: D&D PR

Margaritaville Hollywood Beach Resort

ENTRY: Islands.com — 7 Reasons to Stay at Margaritaville Hollywood Beach Resort CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

Margaritaville Resort Orlando

ENTRY: Margaritaville Resort Orlando's Vacation Cottage Party

CATEGORY: SPECIAL EVENT



PUBLIC RELATIONS

Marriott International

ENTRY: Slam Dunk from Marriott International and NCAA

CATEGORY: PARTNERSHIP WITH MAJOR

BRAND (national or local)

AGENCY: J Public Relations

Marriott International

ENTRY: Route 66 Journey Across America CATEGORY: Influencer Marketing

Mexico Grand Hotels

ENTRY: Room Request! Hacienda Encantada CATEGORY: FEATURE PLACEMENT ONLINE — Consumer Media

AGENCY: CIIC

Namu Travel

ENTRY: Boosting SEO One Organic Link at a

Time for Namu Travel Brands

CATEGORY: Public Relations Innovation

AGENCY: JFC PR

Nassau Paradise Island Promotion Board

ENTRY: Nassau Paradise Island & Chubbies CATEGORY: PARTNERSHIP WITH MAJOR

BRAND (national or local)

AGENCY: VERB Interactive

Ocean House Management Collection

ENTRY: "Mass Appeal" for Boston's Affluent Travelers: Driving Business to Ocean House

Management Collection resorts

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: Laura Davidson Public Relations

Orion Span

ENTRY: RobbReport.com — Orion Span Announces World's First-Ever Luxury Space

Hotel

CATEGORY: FEATURE PLACEMENT ONLINE - Consumer Media

AGENCY: Hemsworth Communications

OTO Development

ENTRY: AC Hotel Spartanburg: Arts and Culture Series

CATEGORY: NEW — Experiential

Pigeon Forge Department of Tourism

ENTRY: Pigeon Forge (Tennessee) Post

Wildfire PSA

CATEGORY: PUBLIC AFFAIRS/PSA's

AGENCY: bohan

Preferred Hotels & Resorts

ENTRY: Hotel Management Feature: Lindsey Ueberroth Takes Preferred to New Heights

CATEGORY: FEATURE PLACEMENT PRINT —

Trade Publication

Princess Cruises

ENTRY: Come Back New Alaskan Influencer

Campaign

CATEGORY: Influencer Marketing

AGENCY: NJF, an MMGY Global Company

Puntacana Resort & Club

ENTRY: Tortuga Bay at Puntacana Resort & Club Renovation

CATEGORY: RE-LAUNCH OF EXISTING

PRODUCT

AGENCY: HL Group

Rosewood Hotels & Resorts

ENTRY: Rosewood Mayakoba: SELF Online CATEGORY: FEATURE PLACEMENT ONLINE

—Consumer Media

AGENCY: Baltz & Company

South Carolina Department of Parks, Recreation and Tourism

ENTRY: South Carolina Chef Ambassadors CATEGORY: Public Relations Innovation

AGENCY: BFG Marketing

SuperClubs Breezes Bahamas

ENTRY: Breezes Bahamas/Crunch Fitness Collaborate for First-Ever Wellness Week CATEGORY: PARTNERSHIP WITH MAJOR

BRAND (national or local)

AGENCY: NJF, an MMGY Global Company

Suzhou Tourism

ENTRY: Promoting Suzhou to the U.S. travel

trade

CATEGORY: FEATURE PLACEMENT PRINT —

Trade Publication

AGENCY: PHG Consulting

Terranea Resort

ENTRY: Terranea - KTLA-5 "Money Smart"

Segment and Giveaway

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

Terranea Resort

ENTRY: Ambassador Program
CATEGORY: Influencer Marketing

The Beaches of Fort Myers & Sanibel

ENTRY: Following the Fictional Footsteps of Doc Ford on Two Islands in Old Florida

CATEGORY: FEATURE PLACEMENT PRINT —
Consumer Magazine or Newspaper

AGENCY: MMGY Global

The Bradenton Area Convention & Visitors Bureau

ENTRY: Dallas Pop Up Event CATEGORY: SPECIAL EVENT AGENCY: Aqua Marketing & Communications, Inc.

The Drake, a Hilton Hotel

ENTRY: The Drake, a Hilton Hotel — Royal

Wedding Coverage
CATEGORY: SPECIAL EVENT
AGENCY: The Brandman Agency

PUBLIC RELATI

The Modern Honolulu

ENTRY: The Modern Honolulu Goes Strawless CATEGORY: COMMUNITY SERVICE/SOCIAL

RESPONSIBILITY

AGENCY: Klick Communications

The Private Suite

ENTRY: Influencers Give A Peek Into The Private Suite

CATEGORY: Influencer Marketing AGENCY: J Public Relations

The Shore Club Turks & Caicos

ENTRY: Redefining Travel to Turks: The Shore Club Opens on Long Bay Beach CATEGORY: NEW OPENING/LAUNCH **AGENCY:** J Public Relations

Tourism Northern Territory

ENTRY: Fly Free to the Outback CATEGORY: MARKETING PROGRAM Consumer

AGENCY: Myriad, an MMGY Global Company

Travel Wisconsin

ENTRY: Travel Wisconsin Unveils Selfie Stands CATEGORY: NEW OPENING/LAUNCH **AGENCY**: Laughlin Constable

Two Roads Hospitality

ENTRY: Destination Hotels and BabyQuip Deliver on Family Travel Needs CATEGORY: PARTNERSHIP WITH MAJOR BRAND (national or local)

U by Uniworld

ENTRY: LAUNCHING U BY UNIWORLD: A RIVER CRUISE FOR A NEW GENERATION OF TRAVELERS

CATEGORY: NEW OPENING/LAUNCH. AGENCY: The Decker/Royal Agency

ENTRY: Travel & Transportation Industry

Gathering

CATEGORY: SPECIAL EVENT **AGENCY: MMGY Global**

Visit California

ENTRY: The Grateful Table — Visit California CATEGORY: CRISIS COMMUNICATION/ RECOVERY COMMUNICATION **AGENCY:** Development Counsellors International

Visit Huntington Beach

ENTRY: amNY, "Escape from New York: Huntington Beach"

CATEGORY: FEATURE PLACEMENT PRINT Consumer Magazine or Newspaper **AGENCY**: Development Counsellors

International

Visit Jackson

ENTRY: Jackson's Influencers with Soul Campaign

CATEGORY: Influencer Marketing AGENCY: Development Counsellors

International

VISIT PHILADELPHIA

ENTRY: VISIT PHILADELPHIA Online Media Center

CATEGORY: MEDIA CENTER — Online Press

Room

Visit South Walton

ENTRY: Fathom Features South Walton as the Hamptons of South

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media **AGENCY: TURNER**

Visit Tampa Bay

ENTRY: Unlock Tampa Bay Visitors Center &

Monument

CATEGORY: NEW — Experiential

VisitGreenvilleSC

ENTRY: Yeah, That Yum Event Invitation Mailer CATEGORY: Public Relations Innovation

W Fort Lauderdale

ENTRY: W Fort Lauderdale — The Bachelor

Viewing Party

CATEGORY: SPECIAL EVENT **AGENCY**: Diamond Public Relations

WI Department of Tourism

ENTRY: Travel Wisconsin's St. Louis Press Kit

CATEGORY: PRESS KIT

AGENCY: Laughlin Constable

Windstar Cruises

ENTRY: Locks of Coverage **CATEGORY: SPECIAL EVENT AGENCY:** Percepture

Xanterra Travel Collection/ The Oasis at Death Valley

ENTRY: The Superbloom of The Oasis at

Death Valley

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: Percepture

BrowzePUBLIC RELATIONS

HSMAI ADRIAN AWARDS 2018

21 Royal

ENTRY: A Royal Debut: 21 Royal at
Disneyland Resort — Robb Report Exclusive
CATEGORY: FEATURE PLACEMENT ONLINE
— Consumer Media

AGENCY: J Public Relations

Adare Manor

ENTRY: An Experience Beyond Everything CATEGORY: NEW OPENING/LAUNCH AGENCY: J Public Relations

American Writers Museum

ENTRY: American Writers Museum
CATEGORY: NEW OPENING/LAUNCH
AGENCY: Heron Agency

Bahamas Ministry of Tourism and Aviation

ENTRY: Making Tourism Better in

The Bahamas

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: Weber Shandwick

Barbados Tourism Marketing Inc.

ENTRY: Crop Over Campaign — Barbados Tourism Marketing Inc.

CATEGORY: SPECIAL EVENT

AGENCY: Development Counsellors

International

Benchmark, A Global Hospitality Company

ENTRY: Top 10 Meeting Trends for 2018 Help Grow Revenues & Portfolio CATEGORY: MARKETING PROGRAM —

Trade

AGENCY: Ken Ellens Communications

Best Western Hotels & Resorts

ENTRY: Parents Deserve Rewards with Cool Mom Picks and Best Western Rewards CATEGORY: Influencer Marketing

AGENCY: Ideas Collide

Best Western® Hotels & Resorts

ENTRY: Travel Pulse "Behind the Brands"
Series

CATEGORY: FEATURE PLACEMENT ONLINE

— Trade Media

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: Going "Behind the Brands" with Today's Best Western

CATEGORY: MARKETING PROGRAM —

Trade

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: Hotel Management Greg Adams Feature

CATEGORY: FEATURE PLACEMENT PRINT —
Trade Publication

AGENCY: Hemsworth Communications

Best Western® Hotels & Resorts

ENTRY: Fast Pass to Gold

CATEGORY: LOYALTY PROGRAM-MEMBER
AGENCY: Hemsworth Communications

Curtain Bluff Resort

ENTRY: A Classy Refresh for a Classic Caribbean Gem

CATEGORY: RE-LAUNCH OF EXISTING

PRODUCT

AGENCY: Laura Davidson Public Relations

Destination Quebec

ENTRY: Montreal 375 Anniversary

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: DQMPR

Discover Dominica Authority

ENTRY: Dominica Crisis Communication and Recovery Campaign Post-Hurricane Maria CATEGORY: CRISIS COMMUNICATION/ RECOVERY COMMUNICATION AGENCY: Myriad, an MMGY Global

Company

Discover Long Island

ENTRY: Long Island's 150th Celebration of the Belmont Stakes

CATEGORY: SPECIAL EVENT

Discover the Palm Beaches

ENTRY: Heaven Itself — BOLD magazine — Discover The Palm Beaches

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: Development Counsellors

International

Eastwind Hotel & Bar

ENTRY: Eastwind Hotel & Bar Opening CATEGORY: NEW OPENING/LAUNCH AGENCY: Lion & Lamb Communications

Grand Geneva Resort & Spa

ENTRY: Teeing-up Golf in Lake Geneva, Wisconsin

CATEGORY: MARKETING PROGRAM —

Consumer

AGENCY: Percepture

Greater Fort Lauderdale Convention & Visitors Bureau

ENTRY: "The Bachelor" Gives a Rose to

Greater Fort Lauderdale

CATEGORY: PARTNERSHIP WITH MAJOR

BRAND (national or local)

AGENCY: Finn Partners

Harbor View Hotel

ENTRY: A New Perspective of Martha's

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: Mower

Hutton Hotel

ENTRY: Nashville's First Boutique Hotel Debuts A New Epicenter For Creativity, Hutton Hotel CATEGORY: RE-LAUNCH OF EXISTING

PRODUCT

AGENCY: Lion & Lamb Communications



IHG

ENTRY: Crowne Plaza Internal and Owner Communications

CATEGORY: EMPLOYEE PROGRAM

Irving Convention & Visitors Bureau

ENTRY: The Four Seasons Resort at Las Colinas — Tried, Tested & Recommended CATEGORY: FEATURE PLACEMENT ONLINE — Consumer Media

Las Alcobas

ENTRY: Stepping Out in Style: Napa's Chic New Hotel Turns Heads

CATEGORY: NEW OPENING/LAUNCH

AGENCY: Laura Davidson PR

Mahogany Bay Resort & Beach Club

ENTRY: Luxury Launch in Belize — Mahogany
Bay Resort & Beach Club

CATEGORY: NEW OPENING/LAUNCH

AGENCY: D&D PR

Marriott International

ENTRY: Golden Rule

CATEGORY: COMMUNITY SERVICE/SOCIAL

RESPONSIBILITY

AGENCY: Catalyst Public Relations

Marriott International

ENTRY: Marriott International Loyalty Program Unification

CATEGORY: LOYALTY PROGRAM-MEMBER

AGENCY: Grey NY

Park Hyatt St. Kitts

ENTRY: Amongst Sun, Sea + Stormy Waters...Park Hyatt Triumphs in St. Kitts

CATEGORY: NEW OPENING/LAUNCH

AGENCY: Laura Davidson Public Relations

Pocono Mountains Visitors Bureau

ENTRY: Pick Up the Poconos PR Campaign CATEGORY: PUBLIC AFFAIRS/PSA's

Remai Modern

ENTRY: New Museum Meets Full-Year Visitation Goal in Just Six Months; Debuts

With 361 Million+ Impressions

CATEGORY: NEW OPENING/LAUNCH

AGENCY: QUINN

Rosewood Hotels & Resorts

ENTRY: Rosewood Mayakoba: Robb Report Online

CATEGORY: FEATURE PLACEMENT ONLINE

— Consumer Media

AGENCY: Baltz & Company

South African Tourism

ENTRY: #WowSouthAfrica Influencer

Campaign

CATEGORY: Influencer Marketing AGENCY: Sparkloft Media

The Cosmopolitan of Las Vegas

ENTRY: The Cosmopolitan of Las Vegas Press

Trip — Access Excess

CATEGORY: NEW — Experiential

AGENCY: Magrino

Two Roads Hospitality

ENTRY: Two Roads Hospitality: Hotel News

Now

CATEGORY: FEATURE PLACEMENT ONLINE

— Trade Media

AGENCY: Baltz & Company

Uganda Tourism Board

ENTRY: The Big Five and More in Uganda CATEGORY: FEATURE PLACEMENT PRINT —

Consumer Magazine or Newspaper

AGENCY: PHG Consulting

Visit Panama City Beach

ENTRY: Preschoolers In Paradise — Visit

Panama City Beach

CATEGORY: Influencer Marketing

GOLD

HSMAI ADRIAN AWARDS 2018

INTEGRATED MARKETING

AccorHotels

ENTRY: Fairmont Moments

CATEGORY: Integrated Marketing Campaign

AccorHotels

ENTRY: Seeker

CATEGORY: Integrated Marketing Campaign

Deadwood Chamber of Commerce & Visitors Bureau

ENTRY: No Rules. No Regrets. Campaign CATEGORY: Integrated Marketing Campaign

AGENCY: Lawrence & Schiller

Discover Long Island & Long Island MacArthur Airport

ENTRY: "Short Flight, Long Island"

CATEGORY: Integrated Marketing Campaign

Explore Asheville

ENTRY: AMP: The Asheville Music Project CATEGORY: Integrated Marketing Campaign

Explore St. Louis

ENTRY: Sterling K Brown Integrated

Marketing

CATEGORY: Integrated Marketing Campaign

Grand Hyatt New York

ENTRY: A World of Understanding: Pride

Month Activation

CATEGORY: Integrated Marketing Campaign

Herschend Family Entertainment

ENTRY: Dollywood Great Pumpkin Luminights

Campaign

CATEGORY: Integrated Marketing Campaign

IHG

ENTRY: Holiday Inn 2017 Influencer Program CATEGORY: Integrated Marketing Campaign AGENCY: Weber Shandwick

InterContinental Hotel Groups

ENTRY: IHG® B2B — An Exceptional Buying Experience

CATEGORY: Integrated Marketing Campaign

Marriott

ENTRY: Marriott: Official Hotel Partner of the

Toronto Maple Leafs

CATEGORY: Integrated Marketing Campaign

South Dakota Department of Tourism

ENTRY: South Dakota My Great Place Campaian

CATEGORY: Integrated Marketing Campaign

AGENCY: Lawrence & Schiller

South Dakota Department of Tourism

ENTRY: Monumental Celebration

CATEGORY: Integrated Marketing Campaign

AGENCY: MMGY Global

The Cayman Islands Department of Tourism

ENTRY: Cayman Vows

CATEGORY: Integrated Marketing Campaign AGENCY: Engaging Concepts + Cloud Nine

Omnimedia C

The National WWII Museum

ENTRY: The National WWII Museum:

Arsenal of Democracy

CATEGORY: Integrated Marketing Campaign

AGENCY: Peter Mayer

Tourism Australia

ENTRY: Dundee Tourism Campaign

CATEGORY: Integrated Marketing Campaign

Travel Wisconsin

ENTRY: Travel Wisconsin- See the Fall Leaves

Before the Leaves Fall

CATEGORY: Integrated Marketing Campaign

AGENCY: Laughlin Constable

Utah Office of Tourism, Film & Global Branding

ENTRY: More Mountain Time

CATEGORY: Integrated Marketing Campaign

AGENCY: Struck

Utah Office of Tourism, Film & Global Branding

ENTRY: A Taste of Salt

CATEGORY: Integrated Marketing Campaign

AGENCY: Local Studios/Turner PR

Vienna Tourist Board

ENTRY: #ToArtItsFreedom

CATEGORY: Integrated Marketing Campaign

Visit North Carolina

ENTRY: Firsts That Last

CATEGORY: Integrated Marketing Campaign

AGENCY: Luquire George Andrews

Visit Orlando

ENTRY: Orlando's BIG Thank You

CATEGORY: Integrated Marketing Campaign

White Lodging Services

ENTRY: Moxy Chicago Downtown Grand

Opening

CATEGORY: Integrated Marketing Campaign

White Lodging Services

ENTRY: Marriott IndyPlace

CATEGORY: Integrated Marketing Campaign

Wyndham Hotels & Resorts

ENTRY: Ramada by Wyndham "Say Hello to

Red" Campaign

CATEGORY: Integrated Marketing Campaign

AGENCY: Little



INTEGRATED MARKETING

AccorHotels

ENTRY: Stay Longer and Save

CATEGORY: Integrated Marketing Campaign

Baha Mar

ENTRY: Baha Mar Launch Campaign
CATEGORY: Integrated Marketing Campaign
AGENCY: Mod Op

Brand USA

ENTRY: Travel USA Dedicated Multi-Channel UK Program, Winter 2017-2018

CATEGORY: Integrated Marketing Campaign AGENCY: Miles

Brand USA

ENTRY: America's Musical Journey Campaign CATEGORY: Integrated Marketing Campaign

Destination Niagara USA

ENTRY: Re-positioning an Iconic Brand
CATEGORY: Integrated Marketing Campaign

FXV

ENTRY: Visit Fairfax Brewery Campaign
CATEGORY: Integrated Marketing Campaign
AGENCY: WHITE64

Maine Office of Tourism

ENTRY: "This is me." Marketing Campaign CATEGORY: Integrated Marketing Campaign AGENCY: BVK

New England Aquarium

ENTRY: Life According to Fur Seals 2018
Campaign

CATEGORY: Integrated Marketing Campaign AGENCY: Connelly Partners

Terranea Resort

ENTRY: TerraneaLife

CATEGORY: Integrated Marketing Campaign

The Aruba Tourism Authority

ENTRY: Authentic Aruba: Integrated
Campaign
CATEGORY: Integrated Marketing Campaign
AGENCY: Concept Farm

Tourism Fiii

ENTRY: Happiness Lands in San Francisco
CATEGORY: Integrated Marketing Campaign
AGENCY: 9thWonder

U by Uniworld

ENTRY: 'U GETS THE ROSE': LEVERAGING THE BACHELOR TO LAUNCH U BY UNIWORLD

CATEGORY: Integrated Marketing Campaign AGENCY: The Decker/Royal Agency

Visit Buffalo Niagara

ENTRY: Meet the Unexpected Buffalo

CATEGORY: Integrated Marketing Campaign

Woodloch Resort

ENTRY: Together is a great place to be!

CATEGORY: Integrated Marketing Campaign

ABOUT HSMAI

The Hospitality Sales and Marketing Association International (HSMAI) is

committed to growing business for hotels and

their partners, and is the industry's leading advocate for intelligent, sustainable hotel revenue growth. The association provides hotel professionals & their partners with tools, insights, and expertise to fuel sales, inspire marketing, and optimize revenue.



Arlington Convention & Visitors Bureau

ENTRY: Welcome to Arlington, a World of Wonderful

CATEGORY: Integrated Marketing Campaign

AGENCY: Peter Mayer

Bloomington, MN CVB

ENTRY: NFL Super Bowl Bold North Cold Cash Sweepstakes

CATEGORY: Integrated Marketing Campaign

CIE Tours International

ENTRY: Supporting The Quest for Knowledge: CIE Tours Celebrates Educators

CATEGORY: Integrated Marketing Campaign **AGENCY:** Mower

Hawks Cay Resort

ENTRY: Hawks Cay Resort Stars & Stripes Dream Wedding Getaway Contest **CATEGORY:** Integrated Marketing Campaign

AGENCY: Cheryl Andrews Marketing

Communications

Hilton Garden Inn

ENTRY: Hilton Garden Inn: Simply on Another

Level

CATEGORY: Integrated Marketing Campaign

AGENCY: GSD&M

Hong Kong Tourism Board

ENTRY: Segmenting Consortia

CATEGORY: Integrated Marketing Campaign

Jamaica Tourist Board

ENTRY: Join Me in Jamaica

CATEGORY: Integrated Marketing Campaign

AGENCY: Finn Partners

Marriott International

ENTRY: Marriott Mobile Apps Marketing **CATEGORY:** Integrated Marketing Campaign

Marriott International

ENTRY: SPG Mobile Check-In Incentive

Campaign

CATEGORY: Integrated Marketing Campaign

OTO Development

ENTRY: Courtyard Charlotte City Center: Stuff

Your Turkey, NOT Your House!

CATEGORY: Integrated Marketing Campaign

The Publicity Lab for Live Nation Las Vegas

ENTRY: "Gwen Stefani — Just a Girl"

Residency Announcement

CATEGORY: Integrated Marketing Campaign

Travel Manitoba

ENTRY: Manitoba, Canada's Heart...Beats CATEGORY: Integrated Marketing Campaign

Visit Lake County, Illinois Convention and Visitor's Bureau

ENTRY: Visit Lake County Integrated

Campaign

CATEGORY: Integrated Marketing Campaign

AGENCY: Davis Harrison Dion